



**MODEL / ITEM CATEGORY INFLATION SURVEY
FOR QUICK, ONE-OF-EACH, LIFO ESTIMATES
DEALER COST FOR THE YEAR ENDED 12/31/15**

**INFLATION ESTIMATE REPORT BY MAKE
BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

	POOL #1 NEW AUTOMOBILES	POOL #2 NEW L-D TRUCKS	ALL NEW VEHICLES COMBINED
ACURA	0.57%	0.34%	0.42%
AUDI	0.94%	2.02%	1.15%
BMW	1.66%	1.09%	1.59%
BUICK	(1.68)%	0.53%	(0.86)%
CADILLAC	0.22%	0.78%	0.45%
CHEVROLET	0.75%	2.61%	2.30%
CHRYSLER	3.01%	2.98%	3.00%
DODGE	2.95%	2.47%	2.77%
FIAT	2.19%	0.00%	1.30%
FORD	0.04%	2.60%	2.38%
GMC TRUCKS	0.00%	2.95%	2.95%
HONDA	0.61%	0.34%	0.46%
HYUNDAI	0.64%	0.16%	0.50%
JEEP	0.00%	3.04%	3.04%
KIA	2.23%	2.47%	2.37%
LEXUS	0.47%	3.04%	1.30%
LINCOLN	0.17%	0.60%	0.51%
MAZDA	(0.02)%	0.49%	0.14%
MERCEDES	1.05%	1.07%	1.05%
MINI	(0.04)%	0.00%	(0.04)%
MITSUBISHI	0.00%	1.43%	1.24%
NISSAN	1.05%	1.12%	1.10%
PORSCHE	0.04%	0.99%	0.16%
RAM	0.00%	3.38%	3.38%
SCION	0.72%	0.00%	0.72%
SUBARU	0.35%	1.47%	0.80%
TOYOTA	0.62%	1.23%	1.10%
VOLKSWAGEN	0.36%	(3.77)%	(0.23)%
VOLVO	0.79%	0.27%	0.56%

Source: De Filippis' SuperLIFO™ database



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
ACURA								
NEW AUTOS - POOL #1								
ILX	0	6	6		175,749	175,749	0	0.00%
RLX	3	1	4	151,524	60,637	213,156	995	0.47%
TLX	7	0	7	252,464		255,095	2,631	1.04%
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TOTAL NEW AUTOS	10	7	17	403,988	236,386	644,000	3,626	0.57%
NEW LIGHT-DUTY TRUCKS - POOL #2								
MDX	6	10	16	262,525	477,150	742,163	2,488	0.34%
RDX	4	6	10	141,289	227,701	370,238	1,248	0.34%
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TOTAL NEW L-D TRUCKS	10	16	26	403,814	704,851	1,112,401	3,736	0.34%
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TOTAL ACURA	20	23	43	807,802	941,237	1,756,401	7,362	0.42%
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AUDI

NEW AUTOS - POOL #1

A3	5	1	6	158,008	35,248	197,534	4,278	2.21%
A4	3	0	3	101,837		103,138	1,301	1.28%
A5	3	0	3	119,784		120,812	1,028	0.86%
A6	0	4	4		196,697	196,697	0	0.00%
A7	2	0	2	124,808		128,992	4,184	3.35%
A8	3	1	4	283,094	84,167	367,448	187	0.05%
ALLROAD	1	0	1	39,432		39,712	280	0.71%
R8	0	0	0				0	N/A%
RS5	0	0	0				0	N/A%
RS7	0	0	0				0	N/A%
S3	1	0	1	38,224		39,527	1,303	3.41%
S4	2	0	2	91,326		94,442	3,116	3.41%
S5	3	0	3	155,593		156,522	929	0.60%
S6	0	1	1		65,938	65,938	0	0.00%
S7	1	0	1	76,727		77,098	371	0.48%
S8	1	0	1	106,858		106,858	0	0.00%
TT	0	2	2		83,050	83,050	0	0.00%
TTS	0	1	1		48,268	48,268	0	0.00%
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TOTAL NEW AUTOS	25	10	35	1,295,691	513,368	1,826,036	16,977	0.94%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
AUDI (continued)								
NEW LIGHT-DUTY TRUCKS - POOL #2								
Q3	2	0	2	62,405		64,636	2,231	3.58%
Q5	4	0	4	169,914		174,379	4,465	2.63%
Q7	3	0	3	150,662		152,150	1,488	0.99%
SQ5	1	0	1	49,012		49,570	558	1.14%
TOTAL NEW L-D TRUCKS	10	0	10	431,993		440,735	8,742	2.02%
TOTAL AUDI	35	10	45	1,727,684	513,368	2,266,771	25,719	1.15%
BMW								
NEW AUTOS - POOL #1								
2 SERIES	6	2	8	218,095	83,250	306,680	5,335	1.77%
3 SERIES	14	4	18	498,790	174,220	681,560	8,550	1.27%
4 SERIES	13	0	13	563,750		583,300	19,550	3.47%
5 SERIES	13	0	13	733,675		742,315	8,640	1.18%
6 SERIES	13	0	13	1,069,185		1,087,505	18,320	1.71%
7 SERIES	0	3	3		252,755	252,755	0	0.00%
I3	2	0	2	79,625		82,560	2,935	3.69%
I8	1	0	1	124,845		129,945	5,100	4.09%
M3	1	0	1	57,540		58,645	1,105	1.92%
M4	2	0	2	126,785		129,160	2,375	1.87%
M5	1	0	1	86,610		87,070	460	0.53%
M6	3	0	3	319,670		323,780	4,110	1.29%
X6	4	0	4	274,780		276,710	1,930	0.70%
Z4	3	0	3	159,465		161,165	1,700	1.07%
TOTAL NEW AUTOS	76	9	85	4,312,815	510,225	4,903,150	80,110	1.66%
NEW LIGHT-DUTY TRUCKS - POOL #2								
X1	0	1	1		32,515	32,515	0	0.00%
X3	4	0	4	153,180		157,620	4,440	2.90%
X4	2	0	2	86,285		88,355	2,070	2.40%
X5	5	1	6	312,265	57,630	370,360	465	0.13%
TOTAL NEW L-D TRUCKS	11	2	13	551,730	90,145	648,850	6,975	1.09%
TOTAL BMW	87	11	98	4,864,545	600,370	5,552,000	87,085	1.59%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
BUICK								
NEW AUTOS - POOL #1								
CASCADA	0	2	2		67,522	67,522	0	0.00%
LA CROSSE	6	2	8	217,521	63,612	282,142	1,009	0.36%
REGAL	9	1	10	292,608	26,930	306,374	(13,164)	(4.12)%
VERANO	4	2	6	100,478	44,062	143,067	(1,473)	(1.02)%
TOTAL NEW AUTOS	19	7	26	610,607	202,126	799,105	(13,628)	(1.68)%
NEW LIGHT-DUTY TRUCKS - POOL #2								
ENCLAVE	5	0	5	213,334		214,144	810	0.38%
ENCORE	8	2	10	212,362	53,952	268,042	1,728	0.65%
TOTAL NEW L-D TRUCKS	13	2	15	425,696	53,952	482,186	2,538	0.53%
TOTAL BUICK	32	9	41	1,036,303	256,078	1,281,291	(11,090)	(0.86)%
CADILLAC								
NEW AUTOS - POOL #1								
ATS	30	0	30	1,238,652		1,246,544	7,892	0.64%
ATS-V	0	2	2		115,127	115,127	0	0.00%
CTS	16	0	16	874,924		862,240	(12,684)	(1.45)%
CTS-V	0	1	1		78,535	78,535	0	0.00%
ELR	0	1	1		62,075	62,075	0	0.00%
XTS	9	0	9	482,481		493,564	11,083	2.30%
TOTAL NEW AUTOS	55	4	59	2,596,057	255,737	2,858,085	6,291	0.22%
NEW LIGHT-DUTY TRUCKS - POOL #2								
ESCALADE	22	0	22	1,683,804		1,699,233	15,429	0.92%
SRX	7	0	7	302,737		302,737	0	0.00%
TOTAL NEW L-D TRUCKS	29	0	29	1,986,541		2,001,970	15,429	0.78%
TOTAL CADILLAC	84	4	88	4,582,598	255,737	4,860,055	21,720	0.45%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
CHEVROLET								
NEW AUTOS - POOL #1								
CAMARO	0	4	4		127,776	127,776	0	0.00%
CAPRICE	1	0	1	31,695		31,695	0	0.00%
CORVETTE	6	0	6	361,270		374,232	12,962	3.59%
CRUZE	9	0	9	174,339		175,056	717	0.41%
IMPALA	8	0	8	250,250		250,971	721	0.29%
IMPALA LIMITED	4	0	4	106,123		106,123	0	0.00%
MALIBU	0	5	5		124,889	124,889	0	0.00%
MALIBU LIMITED	0	3	3		71,394	71,394	0	0.00%
SONIC	14	0	14	241,389		242,457	1,068	0.44%
SPARK	2	6	8	51,869	87,011	135,616	(3,264)	(2.35)%
SS	1	0	1	43,915		44,712	797	1.81%
VOLT	0	2	2		67,862	67,862	0	0.00%
TOTAL NEW AUTOS	45	20	65	1,260,850	478,932	1,752,783	13,001	0.75%
NEW LIGHT-DUTY TRUCKS - POOL #2								
CAPTIVA SPORT	0	0	0				0	N/A%
CITY EXPRESS	2	0	2	43,196		43,196	0	0.00%
COLORADO	19	0	19	515,650		522,902	7,252	1.41%
EQUINOX	6	1	7	161,948	22,487	182,136	(2,299)	(1.25)%
EXPRESS CARGO VAN	8	0	8	281,782		289,518	7,736	2.75%
EXPRESS CUTAWAY VAN	6	0	6	195,816		199,815	3,999	2.04%
EXPRESS PASSENGER VAN	5	0	5	185,767		189,487	3,720	2.00%
SILVERADO 1500 PICKUP	48	9	57	1,698,508	341,659	2,107,331	67,164	3.29%
SILVERADO 2500HD PICKUP	32	8	40	1,257,492	329,695	1,633,917	46,730	2.94%
SILVERADO 3500HD CHASSIS CAB	12	0	12	413,757		427,578	13,821	3.34%
SILVERADO 3500HD PICKUP	44	8	52	1,790,665	343,440	2,197,808	63,703	2.98%
SUBURBAN	6	2	8	314,788	155,406	477,632	7,438	1.58%
TAHOE	6	0	6	299,722		307,160	7,438	2.48%
TRAVERSE	8	1	9	279,118	28,557	309,273	1,598	0.52%
TRAX	6	0	6	134,101		135,216	1,115	0.83%
TOTAL NEW L-D TRUCKS	208	29	237	7,572,310	1,221,244	9,022,969	229,415	2.61%
TOTAL CHEVROLET	253	49	302	8,833,160	1,700,176	10,775,752	242,416	2.30%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
CHRYSLER								
NEW AUTOS - POOL #1								
200	6	0	6	151,535		158,020	6,485	4.28%
300	8	0	8	289,925		296,721	6,796	2.34%
TOTAL NEW AUTOS	14	0	14	441,460		454,741	13,281	3.01%
NEW LIGHT-DUTY TRUCKS - POOL #2								
TOWN & COUNTRY	6	0	6	198,542		204,460	5,918	2.98%
TOTAL NEW L-D TRUCKS	6	0	6	198,542		204,460	5,918	2.98%
TOTAL CHRYSLER	20	0	20	640,002		659,201	19,199	3.00%
DODGE								
NEW AUTOS - POOL #1								
CHALLENGER	5	0	5	192,016		203,041	11,025	5.74%
CHARGER	10	0	10	358,096		368,443	10,347	2.89%
DART	5	0	5	98,677		102,865	4,188	4.24%
VIPER	2	2	4	181,968	204,443	391,402	4,991	1.29%
TOTAL NEW AUTOS	22	2	24	830,757	204,443	1,065,751	30,551	2.95%
NEW LIGHT-DUTY TRUCKS - POOL #2								
DURANGO	10	0	10	358,113		367,555	9,442	2.64%
GRAND CARAVAN	3	0	3	75,622		78,544	2,922	3.86%
JOURNEY	8	0	8	212,250		215,855	3,605	1.70%
TOTAL NEW L-D TRUCKS	21	0	21	645,985		661,954	15,969	2.47%
TOTAL DODGE	43	2	45	1,476,742	204,443	1,727,705	46,520	2.77%
FIAT								
NEW AUTOS - POOL #1								
500	5	1	6	92,576	17,467	113,066	3,023	2.75%
500C	3	1	4	67,180	20,974	90,816	2,662	3.02%
500E	1	0	1	31,276		31,276	0	0.00%
500L	4	0	4	84,022		85,218	1,196	1.42%
TOTAL NEW AUTOS	13	2	15	275,054	38,441	320,376	6,881	2.19%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
FIAT (continued)								
NEW LIGHT-DUTY TRUCKS - POOL #2								
500X	0	9	9		217,527	217,527	0	0.00%
TOTAL NEW L-D TRUCKS	0	9	9		217,527	217,527	0	0.00%
TOTAL FIAT	13	11	24	275,054	255,968	537,903	6,881	1.30%
FORD								
NEW AUTOS - POOL #1								
FIESTA	7	0	7	115,238		115,691	453	0.39%
FOCUS	7	0	7	144,687		144,988	301	0.21%
FUSION	10	0	10	273,217		270,030	(3,187)	(1.17)%
MUSTANG	8	1	9	233,325	44,091	279,416	2,000	0.72%
POLICE INTERCEPTOR	2	0	2	52,077		52,601	524	1.01%
TAURUS	6	0	6	183,353		183,655	302	0.16%
TOTAL NEW AUTOS	40	1	41	1,001,897	44,091	1,046,381	393	0.04%
NEW LIGHT-DUTY TRUCKS - POOL #2								
C-MAX	3	0	3	77,502		77,502	0	0.00%
CUTAWAY	8	0	8	203,559		208,834	5,275	2.59%
EDGE	7	0	7	221,102		223,524	2,422	1.10%
ESCAPE	5	0	5	128,663		129,536	873	0.68%
EXPEDITION	10	2	12	492,617	77,855	579,257	8,785	1.54%
EXPEDITION EL	10	2	12	515,055	83,963	611,351	12,333	2.06%
EXPLORER	4	0	4	149,182		150,376	1,194	0.80%
F150 PICKUP	40	2	42	1,416,822	109,249	1,561,474	35,403	2.32%
F250 SUPER DUTY PICKUP	34	0	34	1,323,052		1,367,406	44,354	3.35%
F350 SUPER DUTY CHASSIS CAB	36	0	36	1,287,587		1,340,157	52,570	4.08%
F350 SUPER DUTY PICKUP	54	0	54	2,163,371		2,234,132	70,761	3.27%
F450 SUPER DUTY PICKUP	5	0	5	285,324		292,484	7,160	2.51%
FLEX	6	0	6	200,781		201,999	1,218	0.61%
POLICE INTERCEPTOR	1	0	1	28,656		29,152	496	1.73%
TRANSIT	47	0	47	1,520,743		1,557,941	37,198	2.45%
TRANSIT CONNECT	15	0	15	346,086		349,266	3,180	0.92%
TRANSIT CUTAWAY/CHASSIS CAB	18	0	18	482,508		487,828	5,320	1.10%
TOTAL NEW L-D TRUCKS	303	6	309	10,842,610	271,067	11,402,219	288,542	2.60%
TOTAL FORD	343	7	350	11,844,507	315,158	12,448,600	288,935	2.38%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
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CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
GMC TRUCKS								
NEW LIGHT-DUTY TRUCKS - POOL #2								
ACADIA	10	1	11	391,656	30,820	424,376	1,900	0.45%
CANYON	17	0	17	486,878		495,576	8,698	1.79%
SAVANA CARGO VAN	8	0	8	281,782		289,618	7,836	2.78%
SAVANA CUTAWAY VAN	6	0	6	195,816		199,815	3,999	2.04%
SAVANA PASSENGER VAN	5	0	5	185,767		189,487	3,720	2.00%
SIERRA 1500 SERIES PICKUP	31	3	34	1,143,033	142,052	1,324,014	38,929	3.03%
SIERRA 2500HD PICKUP	30	0	30	1,182,896		1,231,825	48,929	4.14%
SIERRA 3500HD PICKUP	44	0	44	1,816,722		1,890,827	74,105	4.08%
SIERRA HD CHASSIS CAB	12	0	12	419,420		435,512	16,092	3.84%
TERRAIN	8	1	9	240,684	23,855	257,927	(6,612)	(2.50)%
YUKON	12	0	12	650,202		664,430	14,228	2.19%
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TOTAL NEW L-D TRUCKS	183	5	188	6,994,856	196,727	7,403,407	211,824	2.95%
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TOTAL GMC TRUCKS	183	5	188	6,994,856	196,727	7,403,407	211,824	2.95%
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HONDA								
NEW AUTOS - POOL #1								
ACCORD	16	10	26	390,795	266,661	661,286	3,830	0.58%
CIVIC	0	11	11		229,128	229,128	0	0.00%
CR-Z	6	0	6	126,840		129,211	2,371	1.87%
FIT	6	0	6	106,088		106,765	677	0.64%
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TOTAL NEW AUTOS	28	21	49	623,723	495,789	1,126,390	6,878	0.61%
NEW LIGHT-DUTY TRUCKS - POOL #2								
CR-V	10	2	12	264,592	47,039	314,999	3,368	1.08%
HR-V	0	8	8		172,095	172,095	0	0.00%
ODYSSEY	7	1	8	236,582	30,516	268,192	1,094	0.41%
PILOT	0	17	17		578,397	578,397	0	0.00%
RIDGELINE	0	0	0				0	N/A%
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TOTAL NEW L-D TRUCKS	17	28	45	501,174	828,047		4,462	0.34%
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TOTAL HONDA	45	49	94	1,124,897	1,323,836	2,460,073	11,340	0.46%
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**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
HYUNDAI								
NEW AUTOS - POOL #1								
ACCENT	5	1	6	78,350	14,582	92,932	0	0.00%
AZERA	2	0	2	67,279		68,384	1,105	1.64%
ELANTRA	10	2	12	189,732	37,994	225,194	(2,532)	(1.11)%
EQUUS	2	0	2	121,651		121,651	0	0.00%
GENESIS	12	0	12	379,472		386,433	6,961	1.83%
SONATA	9	5	14	227,146	157,307	388,279	3,826	1.00%
VELOSTER	5	5	10	100,420	102,657	203,122	45	0.02%
TOTAL NEW AUTOS	45	13	58	1,164,050	312,540	1,485,995	9,405	0.64%
NEW LIGHT-DUTY TRUCKS - POOL #2								
SANTA FE	8	0	8	235,660		236,595	935	0.40%
TUCSON	0	14	14		345,865	345,865	0	0.00%
TOTAL NEW L-D TRUCKS	8	14	22	235,660	345,865	582,460	935	0.16%
TOTAL HYUNDAI	53	27	80	1,399,710	658,405	2,068,455	10,340	0.50%
JEEP								
NEW LIGHT-DUTY TRUCKS - POOL #2								
CHEROKEE	7	0	7	183,559		188,706	5,147	2.80%
COMPASS	4	0	4	85,758		89,628	3,870	4.51%
GRAND CHEROKEE	9	0	9	375,488		384,752	9,264	2.47%
PATRIOT	4	0	4	79,143		83,478	4,335	5.48%
RENEGADE	0	7	7		158,352	158,352	0	0.00%
WRANGLER	7	0	7	199,320		209,619	10,299	5.17%
TOTAL NEW L-D TRUCKS	31	7	38	923,268	158,352	1,114,535	32,915	3.04%
TOTAL JEEP	31	7	38	923,268	158,352	1,114,535	32,915	3.04%
KIA								
NEW AUTOS - POOL #1								
CADENZA	2	1	3	72,895	31,272	105,816	1,649	1.58%
FORTE	6	1	7	109,909	17,359	128,945	1,677	1.32%
K900	1	2	3	55,592	96,430	153,879	1,857	1.22%
OPTIMA	5	1	6	134,118	22,661	158,819	2,040	1.30%
RIO	7	0	7	110,054		117,303	7,249	6.59%
TOTAL NEW AUTOS	21	5	26	482,568	167,722	664,762	14,472	2.23%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
KIA (continued)								
NEW LIGHT-DUTY TRUCKS - POOL #2								
SEDONA	5	0	5	153,396		155,364	1,968	1.28%
SORENTO	10	5	15	311,389	161,492	485,306	12,425	2.63%
SOUL	4	0	4	68,606		70,163	1,557	2.27%
SOUL EV	2	0	2	64,551		65,012	461	0.71%
SPORTAGE	6	0	6	145,677		151,603	5,926	4.07%
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TOTAL NEW L-D TRUCKS	27	5	32	743,619	161,492	927,448	22,337	2.47%
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TOTAL KIA	48	10	58	1,226,187	329,214	1,592,210	36,809	2.37%
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LEXUS

NEW AUTOS - POOL #1								
CT	1	0	1	30,417		29,657	(760)	(2.50)%
ES	3	0	3	110,855		111,873	1,018	0.92%
GS	3	3	6	149,527	131,342	283,445	2,576	0.92%
IS	5	1	6	196,836	34,713	234,296	2,747	1.19%
LS	5	0	5	395,184		395,183	(1)	(0.00)%
RC	3	2	5	139,702	76,823	216,881	356	0.16%
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TOTAL NEW AUTOS	20	6	26	1,022,521	242,878	1,271,335	5,936	0.47%
NEW LIGHT-DUTY TRUCKS - POOL #2								
GX	2	0	2	101,016		102,722	1,706	1.69%
LX	1	0	1	76,295		81,771	5,476	7.18%
NX 200T	4	0	4	136,224		136,583	359	0.26%
NX 300H	2	0	2	76,166		76,166	0	0.00%
RX	5	0	5	214,305		225,135	10,830	5.05%
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TOTAL NEW L-D TRUCKS	14	0	14	604,006		622,377	18,371	3.04%
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TOTAL LEXUS	34	6	40	1,626,527	242,878	1,893,712	24,307	1.30%
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LINCOLN

NEW AUTOS - POOL #1								
MKS	3	0	3	119,258		119,714	456	0.38%
MKZ	6	0	6	232,330		232,471	141	0.06%
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TOTAL NEW AUTOS	9	0	9	351,588		352,185	597	0.17%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
LINCOLN (continued)								
NEW LIGHT-DUTY TRUCKS - POOL #2								
MKC	2	6	8	88,737	216,074	305,189	378	0.12%
MKT	2	0	2	83,994		84,299	305	0.36%
MKX	0	8	8		344,614	344,614	0	0.00%
NAVIGATOR	4	4	8	244,530	278,068	529,495	6,897	1.32%
TOTAL NEW L-D TRUCKS	8	18	26	417,261	838,756	1,263,597	7,580	0.60%
TOTAL LINCOLN	17	18	35	768,849	838,756	1,615,782	8,177	0.51%
MAZDA								
NEW AUTOS - POOL #1								
MAZDA3	18	0	18	388,481		387,522	(959)	(0.25)%
MAZDA6	5	0	5	116,261		117,120	859	0.74%
MIATA MX-5	0	6	6		161,289	161,289	0	0.00%
TOTAL NEW AUTOS	23	6	29	504,742	161,289	665,931	(100)	(0.02)%
NEW LIGHT-DUTY TRUCKS - POOL #2								
CX-3	0	6	6		133,691	133,691	0	0.00%
CX-5	7	0	7	172,236		173,742	1,506	0.87%
CX-9	0	0	0				0	N/A%
TOTAL NEW L-D TRUCKS	7	6	13	172,236	133,691		1,506	0.49%
TOTAL MAZDA	30	12	42	676,978	294,980	973,364	1,406	0.14%
MERCEDES								
NEW AUTOS - POOL #1								
B CLASS	1	0	1	39,248		39,298	50	0.13%
C CLASS	4	1	5	201,741	47,944	254,058	4,373	1.75%
CLA	3	0	3	107,805		109,759	1,954	1.81%
CLS CLASS	5	0	5	366,336		370,914	4,578	1.25%
E CLASS	17	0	17	1,005,063		1,018,872	13,809	1.37%
GLE CLASS	0	2	2		163,692	163,692	0	0.00%
GT CLASS	0	1	1		121,557	121,557	0	0.00%
S CLASS	8	1	9	1,153,480	176,846	1,345,349	15,023	1.13%
SL CLASS	4	0	4	524,684		524,487	(197)	(0.04)%
SLK CLASS	2	1	3	121,052	44,460	168,534	3,022	1.83%
SLS CLASS	0	0	0				0	N/A%
TOTAL NEW AUTOS	44	6	50	3,519,409	554,499		42,612	1.05%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
MERCEDES (continued)								
NEW LIGHT-DUTY TRUCKS - POOL #2								
G CLASS	2	1	3	236,372	203,397	446,511	6,742	1.53%
GL CLASS	0	0	0				0	N/A%
GLA	3	0	3	107,247		110,669	3,422	3.19%
GLC CLASS	0	2	2		75,808	75,808	0	0.00%
GLE SUV	0	6	6		403,331	403,331	0	0.00%
M CLASS	0	0	0				0	N/A%
METRIS	0	2	2		57,149	57,149	0	0.00%
SPRINTER	4	0	4	156,219		159,295	3,076	1.97%
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TOTAL NEW L-D TRUCKS	9	11	20	499,838	739,685	1,252,763	13,240	1.07%
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TOTAL MERCEDES	53	17	70	4,019,247	1,294,184	5,369,283	55,852	1.05%
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MINI								
NEW AUTOS - POOL #1								
COOPER	21	0	21	532,850		532,650	(200)	(0.04)%
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TOTAL NEW AUTOS	21	0	21	532,850		532,650	(200)	(0.04)%
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TOTAL MINI	21	0	21	532,850		532,650	(200)	(0.04)%
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MITSUBISHI								
NEW AUTOS - POOL #1								
I-MIEV	0	1	1		22,500	22,500	0	0.00%
LANCER	0	0	0				0	N/A%
MIRAGE	0	0	0				0	N/A%
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TOTAL NEW AUTOS	0	1	1		22,500		0	0.00%
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NEW LIGHT-DUTY TRUCKS - POOL #2								
OUTLANDER	4	2	6	98,388	50,258	150,773	2,127	1.43%
OUTLANDER SPORT	0	0	0				0	N/A%
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TOTAL NEW L-D TRUCKS	4	2	6	98,388	50,258		2,127	1.43%
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TOTAL MITSUBISHI	4	3	7	98,388	72,758	173,273	2,127	1.24%
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**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
NISSAN								
NEW AUTOS - POOL #1								
370Z	17	0	17	651,235		656,291	5,056	0.78%
ALTIMA	6	2	8	150,276	48,332	201,824	3,216	1.62%
GT-R	4	0	4	455,686		456,532	846	0.19%
LEAF	3	0	3	91,160		94,723	3,563	3.91%
MAXIMA	0	5	5		169,638	169,638	0	0.00%
SENTRA	6	0	6	101,553		106,484	4,931	4.86%
VERSA	5	0	5	70,117		70,456	339	0.48%
VERSA NOTE	6	0	6	96,865		98,174	1,309	1.35%
TOTAL NEW AUTOS	47	7	54	1,616,892	217,970	1,854,122	19,260	1.05%
NEW LIGHT-DUTY TRUCKS - POOL #2								
ARMADA	6	2	8	252,620	96,925	353,868	4,323	1.24%
FRONTIER PICKUP	28	4	32	714,643	123,604	850,243	11,996	1.43%
JUKE	10	0	10	240,797		242,634	1,837	0.76%
MURANO	8	0	8	263,289		266,107	2,818	1.07%
NV	23	0	23	658,003		667,446	9,443	1.44%
PATHFINDER	7	1	8	234,775	29,252	268,080	4,053	1.54%
QUEST	4	0	4	124,922		125,835	913	0.73%
ROGUE	6	5	11	145,753	136,964	286,042	3,325	1.18%
ROGUE SELECT	2	0	2	40,142		40,447	305	0.76%
TITAN XD	0	9	9		424,640	424,640	0	0.00%
TOTAL NEW L-D TRUCKS	94	21	115	2,674,944	811,385	3,525,342	39,013	1.12%
TOTAL NISSAN	141	28	169	4,291,836	1,029,355	5,379,464	58,273	1.10%

PORSCHE

NEW AUTOS - POOL #1								
911	1	0	1	146,700		146,700	0	0.00%
991	18	6	24	1,960,132	625,860	2,588,388	2,396	0.09%
BOXSTER	3	2	5	169,380	127,080	298,620	2,160	0.73%
CAYMAN	3	2	5	172,440	129,420	302,130	270	0.09%
PANAMERA	11	3	14	1,233,630	385,380	1,616,400	(2,610)	(0.16)%
TOTAL NEW AUTOS	36	13	49	3,682,282	1,267,740	4,952,238	2,216	0.04%
NEW LIGHT-DUTY TRUCKS - POOL #2								
CAYENNE	4	3	7	293,220	279,990	576,090	2,880	0.50%
MACAN	2	0	2	109,980		113,850	3,870	3.52%
TOTAL NEW L-D TRUCKS	6	3	9	403,200	279,990	689,940	6,750	0.99%
TOTAL PORSCHE	42	16	58	4,085,482	1,547,730	5,642,178	8,966	0.16%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
RAM								
NEW LIGHT-DUTY TRUCKS - POOL #2								
RAM 1500	39	3	42	1,382,474	118,632	1,528,052	26,946	1.80%
RAM 2500	27	0	27	1,084,965		1,134,218	49,253	4.54%
RAM 3500	26	0	26	1,068,083		1,115,598	47,515	4.45%
RAM 3500 CHASSIS CAB	6	0	6	190,310		197,941	7,631	4.01%
RAM CARGO VAN	0	0	0				0	N/A%
RAM PROMASTER CARGO VAN	7	0	7	214,715		223,515	8,800	4.10%
RAM PROMASTER CHASSIS CAB	3	0	3	79,837		82,115	2,278	2.85%
RAM PROMASTER CITY	4	0	4	93,244		95,503	2,259	2.42%
RAM PROMASTER CUTAWAY VAN	3	0	3	78,252		80,510	2,258	2.89%
RAM PROMASTER WINDOW VAN	1	1	2	31,515	36,516	69,197	1,166	1.71%
TOTAL NEW L-D TRUCKS	116	4	120	4,223,395	155,148	4,526,649	148,106	3.38%
TOTAL RAM	116	4	120	4,223,395	155,148	4,526,649	148,106	3.38%
SCION								
NEW AUTOS - POOL #1								
FR-S	2	0	2	48,355		49,125	770	1.59%
IA	0	2	2		30,875	30,875	0	0.00%
IM	0	2	2		35,777	35,777	0	0.00%
TC	2	0	2	37,591		37,924	333	0.89%
XB	0	0	0				0	N/A%
TOTAL NEW AUTOS	4	4	8	85,946	66,652		1,103	0.72%
TOTAL SCION	4	4	8	85,946	66,652	153,701	1,103	0.72%
SUBARU								
NEW AUTOS - POOL #1								
BRZ	4	0	4	106,087		103,573	(2,514)	(2.37)%
IMPREZA	11	0	11	218,362		219,935	1,573	0.72%
LEGACY	7	0	7	163,777		165,478	1,701	1.04%
WRX	6	3	9	169,812	112,320	284,070	1,938	0.69%
TOTAL NEW AUTOS	28	3	31	658,038	112,320	773,056	2,698	0.35%



**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
SUBARU (continued)								
NEW LIGHT-DUTY TRUCKS - POOL #2								
FORESTER	8	0	8	201,815		206,038	4,223	2.09%
OUTBACK	7	0	7	185,607		187,629	2,022	1.09%
XV CROSSTREK	6	0	6	139,726		141,213	1,487	1.06%
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TOTAL NEW L-D TRUCKS	21	0	21	527,148		534,880	7,732	1.47%
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TOTAL SUBARU	49	3	52	1,185,186	112,320	1,307,936	10,430	0.80%
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TOYOTA								
NEW AUTOS - POOL #1								
AVALON	7	1	8	232,611	30,960	267,396	3,825	1.45%
CAMRY	9	1	10	225,383	23,401	249,312	528	0.21%
COROLLA	12	1	13	221,345	19,106	242,466	2,015	0.84%
PRIUS	11	3	14	261,328	69,449	331,504	727	0.22%
YARIS	7	0	7	109,612		109,947	335	0.31%
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TOTAL NEW AUTOS	46	6	52	1,050,279	142,916	1,200,625	7,430	0.62%
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NEW LIGHT-DUTY TRUCKS - POOL #2								
4RUNNER	9	0	9	314,412		318,221	3,809	1.21%
HIGHLANDER	13	0	13	454,990		462,879	7,889	1.73%
LAND CRUISER	1	0	1	71,515		75,024	3,509	4.91%
RAV4	6	4	10	148,611	114,295	271,804	8,898	3.38%
SEQUOIA	9	0	9	451,254		454,996	3,742	0.83%
SIENNA	16	0	16	557,869		561,905	4,036	0.72%
TACOMA PICKUP	0	29	29		815,483	815,483	0	0.00%
TUNDRA	40	10	50	1,370,820	332,986	1,728,668	24,862	1.46%
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TOTAL NEW L-D TRUCKS	94	43	137	3,369,471	1,262,764	4,688,980	56,745	1.23%
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TOTAL TOYOTA	140	49	189	4,419,750	1,405,680	5,889,605	64,175	1.10%
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**INFLATION ESTIMATE REPORT BY MAKE / MODEL / POOL
DEALER COST FOR THE YEAR ENDED 12/31/15
NEW ITEMS AT CURRENT COST – I.E., NO INFLATION**

**BASED ON INFORMATION AVAILABLE
AS OF JANUARY 27, 2016**

CONT. BODY STYLE	NEW ITEMS	TOTAL ITEMS	12/01/14 ITEMS	NEW PRICE	ENDING ITEMS	DOLLAR PRICE	PERCENT CHANGE	CHANGE
VOLKSWAGEN								
NEW AUTOS - POOL #1								
BEETLE	2	31	33	48,866	836,161	886,071	1,044	0.12%
CC	6	8	14	198,988	268,292	469,464	2,184	0.47%
E-GOLF	0	2	2		62,006	62,006	0	0.00%
EOS	1	0	1	34,699		30,715	(3,984)	(11.48)%
GOLF	6	4	10	129,954	96,732	228,063	1,377	0.61%
GOLF R	0	3	3		109,095	109,095	0	0.00%
GTI	20	0	20	548,637		552,434	3,797	0.69%
JETTA	2	11	13	41,174	225,015	266,189	0	0.00%
JETTA GLI	9	0	9	250,431		249,904	(527)	(0.21)%
PASSAT	5	9	14	132,898	240,290	377,946	4,758	1.27%
TIGUAN	1	0	1	27,121		30,135	3,014	11.11%
TOTAL NEW AUTOS	52	68	120	1,412,768	1,837,591	3,262,022	11,663	0.36%
NEW LIGHT-DUTY TRUCKS - POOL #2								
TIGUAN	7	0	7	221,899		206,744	(15,155)	(6.83)%
TOUAREG	6	0	6	315,475		310,386	(5,089)	(1.61)%
TOTAL NEW L-D TRUCKS	13	0	13	537,374		517,130	(20,244)	(3.77)%
TOTAL VOLKSWAGEN	65	68	133	1,950,142	1,837,591	3,779,152	(8,581)	(0.23)%
VOLVO								
NEW AUTOS - POOL #1								
S60	8	6	14	298,074	239,700	538,949	1,175	0.22%
S80	2	2	4	82,344	86,316	172,632	3,972	2.36%
V60	5	2	7	196,977	80,511	278,287	799	0.29%
XC70	3	3	6	112,283	118,746	234,672	3,643	1.58%
TOTAL NEW AUTOS	18	13	31	689,678	525,273	1,224,540	9,589	0.79%
NEW LIGHT-DUTY TRUCKS - POOL #2								
XC60	6	0	6	255,398		257,936	2,538	0.99%
XC90	0	13	13		685,730	685,730	0	0.00%
TOTAL NEW L-D TRUCKS	6	13	19	255,398	685,730	943,666	2,538	0.27%
TOTAL VOLVO	24	26	50	945,076	1,211,003	2,168,206	12,127	0.56%