

A CONTRACTOR

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#### LIFO UPDATE

If you had called me personally to ask "What's happening lately with LIFO that I need to know about?"... Here's what I'd say:

#### **#1. DETERMINATION OF FAIR MARKET VALUE** OF INVENTORY IN LUMP SUM PURCHASE

SITUATIONS. In Rev. Proc. 2003-51, the IRS provided updated guidance on how a lump sum purchase price should be allocated to determine the fair market value of the underlying inventory items.

This determination is necessary when the assets of a business are purchased for a lump sum amount. It may also be necessary where a corporation acguires the stock of another corporation and makes an election under Section 338 to allocate the purchase price paid to the underlying assets acquired.

This current IRS guidance emphasizes that there should be a fair division between the buyer and the seller of the profit inherent in the inventories. This should take into account that the quantity of inventory purchased may be greater than the quantity of inventory that is usually or normally purchased.

To some extent, this guidance ties in with the finalization of the regulations under Sections 338 and 1060 in February 2001 which provided rules for basis allocations where assets are transferred in a deemed or actual asset acquisition. It is also instructive for LIFO inventory situations for companies that have made lump sum bargain purchases of goods that are included in opening LIFO inventories ... the classic Hamilton Industries (clear reflection of income) scenario. For more on Rev. Proc. 2003-51, see pages 2-4.

#2. LIFO PRACTICE GUIDE CHECKLISTS. In the midst of an otherwise quiet summer, many firms are evaluating their technical competence in-and hopefully not adverse exposure to-LIFO issues.

To help in this endeavor, three Practice Guides are included on pages 5-9. The first identifies everpresent "hot spots" in LIFO inventory situations. The second can help in establishing and documenting appropriate review procedures for LIFO inventories. And the third identifies circumstances that, in the

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past, have embroiled some CPAs in LIFO malpractice issues. We welcome your comments on these Practice Guides.

#### #3. COMPARISON OF IRS & SUPERLIFO "UNOF-FICIAL" NEW ITEM DETERMINATIONS. Over the years, we have compared our SUPERLIFO new item determinations with those made by the office of the IRS Motor Vehicle Technical Advisor.

Although many CPAs and/or dealers are using service bureaus for their LIFO calculations, other firms still do their own new vehicle LIFO calculations and must be making these new item determinations each year for themselves.

The last comparison, involving determinations for the manufacturer model years 2001-2002 appeared in the June 2002 LIFO Lookout. We have made a similar detailed comparison for the model year 2003 new items based on the lists the IRS released in April, 2003. Our overview begins on page 10, and the detailed side-by-side comparisons for autos and light-duty trucks follow on pages 14-27.

see LIFO UPDATE, page 28

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Rev. Proc. 2003-51	DETERMINATION OF FAIR MARKET VALUE OF INVENTORY IN LUMP SUM ACQUISITION SITUATIONS
Background (Section 2)	<ul> <li>If the assets of a business are purchased for a lump sum or if a corporation acquires the stock of another corporation and makes an election pursuant to Section 338 with respect to the acquisition, the purchase price (actual or deemed) must be allocated among the assets acquired to determine the basis of each of the assets.</li> <li>In making the allocation, a taxpayer must determine the fair market value of any inventory items acquired.</li> <li>In these situations, the quantity of inventory to be valued generally would be different from the quantity usually purchased.</li> <li>In addition, the fair market value of the goods in process and finished goods on hand must be determined in light of what a willing purchaser would pay and a willing seller would accept for the inventory at the various stages of completion, when the willing purchaser is not under any compulsion to buy and the willing seller is not under any compulsion to sell, and when both parties have reasonable knowledge of all relevant facts.</li> <li>In making the inventory valuation determination, it is necessary to allow for a fair division between the buyer and the seller of the profit on the inventory, taking into account that the quantity of inventory purchased may be greater than the quantity of inventory usually purchased. See Knapp King-Size Corp. v. United States, 527 F.2d 1392 (Ct. Cl. 1975).</li> </ul>
Effective Date	<ul> <li>Generally, effective for taxable years ending on or after April 25, 1977.</li> <li>References in this Revenue Procedure (i.e., R.P. 2003-51) to Section 338 are coordinated with various effective dates resulting from Sections 332 and 334(b)(2) being superseded.</li> <li>Citation: Rev. Proc. 2003-51 - 2003-29 I.R.B. (June 25, 2003). Supersedes R.P. 77-12</li> </ul>
Three Methods	This Revenue Procedure describes three methods that may be used to determine the fair market value of inventory items for purposes of a purchase price allocation.  (1) Replacement Cost Method Previously, "cost of reproduction" method in R.P. 77-12  (2) Comparative Sales Method  (3) Income Method
Replacement Cost Method (Section 3.01)	<ul> <li>Generally provides a good indication of fair market value if inventory is readily replaceable in a wholesale or retail business</li> <li>Generally should not be used in establishing the fair market value of the work in process or finished goods of a manufacturing concern.</li> <li>In valuing a bulk inventory of raw materials or goods purchased for resale, the determination of the replacement cost of the individual items should be only a base or starting point. This base amount must be adjusted for factors that are generally relevant. For example, a willing purchaser might be expected to pay (and a willing seller might be expected to demand) a price for inventory that would compensate the seller not only for the current replacement cost, but also for a fair return on expenditures in accumulating and preparing the inventory for distribution.</li> <li>Thus, an amount equal to the fair value of the related costs that the taxpayer should have incurred in acquiring and accumulating the same quantity of goods had the goods been purchased separately (e.g., purchasing, handling, transportation, and off-site storage costs) should be added to the base amount.</li> <li>Additionally, in valuing a particular inventory, other factors may be relevant.  For example, a well-balanced inventory available to fill customers' orders in the ordinary course of business may have a fair market value in excess of its cost of replacement because it provides a continuity of business, whereas an inventory containing obsolete merchandise unsuitable for customers may have a fair market value of less than the cost of replacement.</li> </ul>



Rev. Proc. 2003-51	DETERMINATION OF FAIR MARKET VALUE OF INVENTORY IN LUMP SUM ACQUISITION SITUATIONS
Comparative Sales Method (Section 3.02)	<ul> <li>Starts with the actual or expected selling prices of finished goods to customers in the ordinary course of business. This is the base amount that must be adjusted for factors that are generally relevant in determining the fair market value of the inventory.</li> <li>The inventory to be valued may represent a larger quantity than the normal trading volume.</li> <li>The expected selling price is a valid starting point only if the inventory is expected to be used to fill customers' orders in the ordinary course of business.</li> <li>If the expected selling price is used as a basis for valuing finished goods inventory, the base amount must be adjusted for relevant factors, including: <ol> <li>The time that would be required to dispose of this inventory,</li> <li>The expenses that would be expected to be incurred in the disposition, for example, all costs of disposition, applicable discounts (including those for quantity), sales commissions, and freight and shipping charges, and</li> <li>A profit commensurate with the amount of investment in the assets and the degree of risk. (This analysis should include [but is not limited to] an evaluation of risks of possible changes in style/design, changes in price levels, increased competition, possible adverse economic conditions, the fact that the inventory to be valued may represent a larger quantity than the normal trading volume, etc.)</li> </ol> </li> </ul>
Income Method (Section 3.03)	<ul> <li>The income method, when applied to fair market value determinations for finished goods, recognizes that finished goods must generally be valued in a profit motivated business.</li> <li>As the amount of inventory may be large in relation to normal trading volume, the highest and best use of the inventory will be to provide for a continuity of the marketing operation of the going business.</li> <li>Additionally, the finished goods inventory will usually provide the only source of revenue of an acquired business during the period it is being used to fill customers' orders.</li> <li>The historical financial data of an acquired company can be used to determine the amount that could be attributed to finished goods in order to pay all costs of disposition and provide a return on the investment during the period of disposition.</li> </ul>
Work In Process (Section 3.04)	The fair market value of work in process should be based on the same factors used to determine the fair market value of finished goods reduced by the expected costs of completion, including a reasonable profit allowance for the completion and selling effort of the acquiring corporation.
Conclusions (Section 5)	<ul> <li>Valuing inventory is an inherently factual determination.</li> <li>No rigid formulas should be applied.</li> <li>These three methods are only guidelines for determining the fair market value of inventories.</li> <li>The accompanying example is only a guideline for applying the methods.</li> </ul>
Bargain Purchase Considerations	<ul> <li>Inventory is deemed acquired in a bargain purchase if the actual cost of the inventory (or, if appropriate, the allocated cost of the inventory) was less than or equal to 50% of the replacement cost of physically identical inventory.</li> <li>Inventory is not considered acquired in a bargain purchase if the actual cost of the inventory (or, if appropriate, the allocated cost of the inventory) was greater than or equal to 75% of the replacement cost of physically identical inventory.</li> <li>The unanswered question: What happens where the cost amounts (or allocations) are more than 50%, but less than 75%, of the replacement cost?</li> <li>See Reg. Sec. 1.472-8(h)(3).</li> </ul>
Useful References	<ul> <li>Orbach, Kenneth, Samuel P. Starr, Stewart S. Karlinsky, Marc A. Hyman &amp; Greg W. Smith. Sec. 338(h)(10) Checklist. The Tax Adviser, March 2002, pgs. 174-180.</li> <li>MacNeil, C. Ellen, Amy Sargent &amp; Stephen R. Wegener. Final Regs. on Allocation of Purchase Price to Assets Affect Actual and Deemed Sales. The Journal of Taxation, July 2001, pgs. 15-26.</li> <li>Bush, John N. and Michael D. Mullaney. Basis Allocations for a Target's Assets under the New Section 388 Temp. Regs. The Journal of Taxation, June 1986, pgs. 328-333.</li> </ul>



Rev. Proc. 2003-51	EXAMPLE OF REPLACEMENT COST METHOD FOR RAW MATERIALS & COMPARATIVE SALES METHOD FOR FINISHED GOODS			
Facts General (Section 4)	<ul> <li>Manufacturer A purchased all the assets of Manufacturer B for a lump sum payment of \$31,000,000. The assets of Manufacturer B included quantities of finished goods and raw material inventory that were larger than the normal trading volume.</li> <li>The inventories are in good condition and the raw materials include minimal obsolete or subnormal goods.</li> <li>On the date of sale, B's books reflected finished goods inventory having a book value of \$4,000,000 and raw materials having a book value of \$300,000.</li> </ul>			
Facts Finished Goods (Section 4)	<ul> <li>Manufacturer A expects to sell the acquired finished goods i ordinary course of business.</li> <li>An appraiser hired by Manufacturer A determined that usexpected retail selling price of the acquired finished goods \$6,000,000. It was also determined that the cost of dispositiventory, including sales commissions, freight and shipping Manufacturer A calculated that it would incur a holding converage amount invested in holding the inventory, the reasonably be expected to be necessary to dispose of the established finance rate for the period.</li> <li>It was determined that the allocation of profit to Mfg. A \$450,000. This determination took into consideration</li> <li>(1) Mfg. A's investment in the assets of Mfg. B,</li> <li>(2) The risks Mfg. A would incur during the time it took course of its business, of the quantity of acquired inventor</li> <li>(3) A fair division of the profit on the finished goods inventor</li> </ul>	sufacturer A determined that under the circumstances, the of the acquired finished goods inventory to customers was etermined that the cost of disposing of the finished goods mmissions, freight and shipping charges, was \$1,000,000. That it would incur a holding cost of \$50,000 based on the holding the inventory, the period of time that would be necessary to dispose of the inventory, and the available he period.  allocation of profit to Mfg. A (the purchaser) should be not took into consideration he assets of Mfg. B, incur during the time it took to dispose, in the ordinary the quantity of acquired inventory, and fit on the finished goods inventory between Mfg. A & Mfg. B.		
Facts Raw Materials (Section 4)	<ul> <li>The appraiser determined that the replacement cost of the raw materials was \$310,000.</li> <li>The appraiser computed a fair value of approximately \$4,100 for purchasing, handling, and storage costs to acquire and accumulate the raw materials.</li> <li>The appraiser determined that there were minimal obsolete and subnormal goods, which would decrease the value of the inventories by approximately \$100.</li> <li>In the ordinary course of business, Manufacturer B did not resell the raw materials without further processing.</li> <li>Manufacturer A does not expect to resell in the ordinary course of business the raw materials without further processing.</li> </ul>			
Calculations Finished Goods (Comparative Sales Method)	Gross expected selling price Deduct: Disposition costs (including sales commissions, freight and shipping charges) Holding costs Corporation A's profit (Fair division of profit) Fair Market Value of finished goods inventory	\$ 6,000,000 (1,000,000) (50,000) (450,000) \$ 4,500,000		
Calculations Raw Materials (Replacement Cost Method)	Current replacement cost of raw materials Add: Purchasing, storage, and handling costs Deduct: Obsolete and subnormal goods Fair Market Value of raw materials inventory	\$ 310,000 4,100 (100) \$ 314,000		
Totals	Fair Market Value of finished goods inventory Fair Market Value of raw materials inventory Fair Market Value of acquired inventories	\$ 4,500,000 314,000 \$ 4.814,000		



Practice	"HOT SPOTS"
Guide	IN LIFO INVENTORY SITUATIONS
	Page 1 of 5
Restore Writedowns to Satisfy Cost Requirement	<ul> <li>Inventory on LIFO must be carried at cost</li> <li>If inventory on LIFO is not carried at cost, it is necessary to restore: <ul> <li>Arbitrary writedowns from cost and/or unsupported or unrealistic estimates</li> <li>Thor-type writedowns (excessive quantities)</li> <li>Lower-of-cost-or-market writedowns</li> <li>Overhead not fully absorbed by cost accounting system</li> <li>Section 263A (Inventory Cost Capitalization Requirements) implications</li> <li>Standard costing, practical capacity, other writedowns</li> </ul> </li> </ul>
Use of Improper Cost Methods	<ol> <li>Components-of-Cost Methods still no authoritative pronouncements or cases on this</li> <li>Elimination of trade discounts from inventory costs</li> <li>For parts-type inventories Special rules for use of Replacement cost method(s) where actual cost determinations are not possible/practical</li> <li>IRS safe harbor method available Rev. Proc. 2002-17</li> <li>For used vehicles Special rules for determining "cost" where Alternative LIFO Method for used vehicles (Rev. Proc. 2001-23) is elected</li> <li>Improper valuation of cores</li> </ol>
Financial Statement Conformity Requirement	<ol> <li>Last interim statement</li> <li>"Liberalized" disclosure vs. "primary presentation of income" disclosure</li> <li>For auto and truck dealers, Revenue Ruling 97-42 &amp; Rev. Proc. 97-44</li> <li>IRS has not provided any guidelines on what it will accept as a reasonable estimate of the year-end change in the LIFO reserve where financial statements must be released before the actual LIFO computation can be completed</li> </ol>
Form 970	<ol> <li>Failure to file Form 970</li> <li>Poor selection of alternatives or</li> <li>Electing one method, <u>but</u> actually employing another method</li> </ol>
Inadequate Books & Records	<ol> <li>Often resulting in IRS (trying to) terminate LIFO election</li> <li>Mountain State Ford Truck Sales, Inc., Consolidated Manufacturing, Inc., Boecking</li> <li>Failure to save detail information or inability to reconstruct it could result in termination</li> <li>Auto dealers using Alternative LIFO Method for new vehicles are required to retain all invoices for vehicles included in year-end inventory</li> </ol>
R.P. 79-23	<ol> <li>IRS has the authority to invalidate a LIFO election because of failure to satisfy these eligibility requirements; but that is discretionary with the IRS</li> <li>Expanded risk Situations listed in R.P. 79-23 are not the only cases where a LIFO election may be terminated</li> </ol>
Determination of Cost for New Items	<ol> <li>Reconstruction of prices for new items entering a LIFO pool for the first time versus use of current cost as the beginning-of-the-year cost</li> <li>Disputes or questions over item definition and what constitutes an item</li> </ol>
QSSS Groups	<ol> <li>Lack of guidance on how QSSS group members' LIFO calculations should be or may be done</li> <li>Does each QSub have to make a separate LIFO election? Do all QSubs have to be on LIFO?</li> <li>Aggregation of content of all members' pools versus separate member pools</li> </ol>



Practice	"HOT SPOTS"
Guide	IN LIFO INVENTORY SITUATIONS
Judgmental Sampling & Repricing Approaches	Page 2 of 5  1. Inadequate sampling techniques  • Use of sampling techniques to determine the extent of testing and indexes  • Repricing inventories at various levels that may or may not be an acceptable  • 70% of the dollars in ending inventory, or 50% of the items in ending inventory  • IRS has not issued any guidance on this  • Application of improper statistical sampling technique used for audit purposes to (LIFO) inventories  • IRS Coordinated Issue Paper representative portion of inventory
Link-Chain, Index Method	<ol> <li>In reality, this is the LIFO method used by many taxpayers, especially where inventories are subject to considerable technological change</li> <li>Evidence or documentation to satisfy the IRS in order to justify the use of a link-chain, index method may be difficult to obtain, especially in change in accounting method situations:         <ul> <li>Ratios of new items added and old items dropped</li> <li>Form 970 "X" wrong box erroneous description of method</li> </ul> </li> <li>Special filing requirement buried deep in the Regulations requires taxpayers who elect to use the link-chain, index method to notify the IRS National Office in Washington, D.C.</li> </ol>
LIFO Recapture Issues	<ol> <li>Vertical slice versus horizontal slice invasion of LIFO layers produce different results</li> <li>Conversion from C corporation status to S corporation status recapture spread over 4 years, but taxpayer is still on LIFO with a single "average cost" layer</li> <li>Corporate restructuring transactions where service may assert application of Section 1363(d) Coggin Automotive Corporation and its aftermath</li> </ol>
Bargain Purchase Lump Sum Allocations	<ol> <li>Inventory is deemed acquired in a bargain purchase if the actual cost of the inventory (or, if appropriate, the allocated cost of the inventory) was less than or equal to 50% of the replacement cost of physically identical inventory</li> <li>Inventory is not considered acquired in a bargain purchase if the actual cost of the inventory (or, if appropriate, the allocated cost of the inventory) was greater than or equal to 75% of the replacement cost of physically identical inventory</li> <li>The unanswered question: What happens where the cost amounts (or allocations) are more than 50%, but less than 75%, of the replacement cost?</li> <li>See Reg. Sec. 1.472-8(h)(3)</li> <li>Hamilton Industries, Inc., Amity Leather Products clear reflection of income issues</li> </ol>
Year-End "Planning"	<ol> <li>Year-end "planning" involving activities designed to prevent penetration of LIFO layers or base inventory that may be subject to IRS challenge</li> <li>Goods are not actually "inventory," therefore LIFO is inapplicable to questionable repurchase arrangements and/or purchases</li> <li>Goods never left taxpayer's control - short-cutting the payment</li> </ol>
Unauthorized Changes in LIFO Methods	<ol> <li>Especially common when accounting firms are changed and/or individuals responsible for LIFO tax matters are changed</li> <li>Correcting errors in prior years' calculations and methods without approval</li> <li>Rev. Proc. 2002-9: changes in method that can be made after year-end without advance IRS approval</li> <li>Rev. Proc. 97-27: changes in method that cannot be made without first obtaining approval from the IRS, payment of filing fee, and possibly a long wait for the IRS to finalize action on the application</li> </ol>



Practice	LIFO RESERVE
Guide	REVIEW PROCEDURES
Proofs & Reconciliations	Page 3 of 5  1. Review annual computations of increase or decrease in LIFO reserves  2. Reconcile computations  • Reconciliation/analysis of LIFO reserve at the end of the year this will show the amount (or portion) of the LIFO reserve at the end of each year that is attributable to the base year and to each remaining year's layer  • Reconciliation of change (net increase or decrease) in the LIFO reserve for the year  • Upward influences causing increases  • Price increases inflation  • Quantity increases if dual-index methodology ("earliest acquisitions") is used  • Downward influences causing decreases  • Price decreases deflation  • Decreases in inventory investment levels - i.e., pay-backs of previously built-up LIFO reserves to the extent necessitated by the carryback of a current-year quantity decrease (referred to as a "decrement") against increases ("increments") built up in prior years. This carryback is made/applied in reverse chronological or LIFO order Warning: Where negative LIFO reserves are involved (or successive years of deflation have been experienced), the opposite result may occur.
Documentation	<ol> <li>Review, prepare and/or update LIFO memoranda in the files</li> <li>Price changes, trends and problems</li> <li>Quantity changes, trends and problems (explain increases)</li> <li>Technological change - normal product upgrading or minimal changes, near-term or long-term problems</li> <li>Critical question for users of link-chain, index method: How is technological change reflected in (i.e., factored out of) the LIFO inflation index computation? This is especially critical as a result of the Hamilton Industries, Inc. Tax Court Decision. Is there a memo in the file that satisfactorily addresses this issue?</li> <li>Review updated memoranda and/or conclusions with management</li> </ol>
Reasonableness of Overall Results & Continuity	<ol> <li>Review reasonableness of overall LIFO indexes Average annual inflation percentages or rates per year times the number of years the LIFO election has been effect</li> <li>Do results seem to fall within a reasonable range? Are results supported by objective external data?</li> <li>Do results "clearly reflect income?" Exposure to Hamilton Industries if they don't.</li> <li>Are indexes exaggerated by the absence of adjustments for technological change, etc.</li> <li>If dual indexes are used to value increments, does result approximate use of single overall index?</li> </ol>
Advisability of Changing Accounting Methôds	<ol> <li>Consider advisability of changing LIFO accounting method and/or procedures</li> <li>Change in facts does not require filing Form 3115</li> <li>Changes in accounting method - Form 3115 filings necessary</li> <li>Changes not requiring user fee &amp; for which approval is automatic</li> <li>Changes requiring user fee and filing before year-end</li> <li>File Form 3115 (original) with tax return &amp; copy with IRS in Washington, D.C.</li> <li>Consider incentives under recent Rev. Procs. to file before being raised as an issue</li> <li>Use of cut-off method (no Sec. 481(a) adjustment) where LIFO methods are involved</li> <li>Discuss with client management</li> <li>Implement appropriate, timely action</li> </ol>
Resources	<ol> <li>Consult www.defilipps.com for complete list of articles in LIFO Lookout (1991 to date)</li> <li>Federal Income Taxation of Inventories Leslie D. Schneider, J.D., CPA, Matthew Bender, Publisher 3 Volume, Loose-Leaf Service, with periodic updates</li> </ol>



Practice Guide	PROTECTING YOUR FIRM FROM LIFO MALPRACTICE EXPOSURE		
How LIFO Problems Arise	Page 4 of 5  1. Within the CPA Firm  Rapid firm expansion and growth: growing firms, growing exposure  New clients accepted with little or no review of LIFO practices  Turnover of tax personnel responsible for LIFO computations & coordination  Limited experience within the Firm in handling LIFO matters  Lack of familiarity with  recent RS Administrative developments  recent Tax Court and other cases  Failure to change the client to a more advantageous LIFO methods as they become available or more desirable (especially with potential audit protection from cut-off method)  Clients change firms, moving from one firm to another new CPA firm reviews LIFO methods and practices and finds oversights, problems or lost opportunities  Client is solicited by another CPA firm and LIFO comes up in the discussion  Client is considering selling business and CPAs for potential purchaser review LIFO inventory practices  Hostile, antagonistic, "second guessing" attitudes  Current CPA profession emphasis on "peer review" - do reviewers even think about this kind of LIFO exposure?  Client raises questions based on information (or hearsay) heard or read about elsewhere  Trade association meetings, 20 Group meetings and/or NADA workshops  Trade publications and general press (barber and/or golfing buddies)  Client is in financial trouble and brings in consultant to try to salvage "whatever they can" and they look at inventory valuation practices  Internal Revenue Service (IRS) audits  Real, technical issues affecting LIFO eligibility:  Cost  financial statement conformity  consent (Form 970)  adequacy of information and books & records  computational technicalities  LIFO terminations "bluff" vs. Revenue Procedure 79-23 and the expanded interpretations of Rev. Proc. 79-23  Less scrutiny of LIFO in the future by the IRS?		
Sarbanes-Oxley Implications 2003	<ol> <li>The Conceptual Framework for Auditor Independence of the Independence Standards Board describes the "self-review" threat as follows:         "It may be more difficult to evaluate without bias one's own work, or that of one's firm, than the work of someone else or of some other firm. Therefore, a self-review threat may arise when auditors review judgments and decisions they, or others in their firm, have made."     </li> <li>This could apply to reviewing the interpretation of certain LIFO provisions and/or the computations and/or compliance with financial statement conformity requirements.</li> </ol>		
Related Practice Guides	"Hot Spots" in LIFO Inventory Situations Page 1 of 5     LIFO Reserve Review Procedures Checklist Page 3 of 5		



Practice Guide	PROTECTING YOUR FIRM FROM LIFO MALPRACTICE EXPOSURE		
Liability for LIFO Adjustments	Page 5 of 5 "You have a malpractice case if there is no reasonable explanation for a terrible result."		
or Terminations by the IRS	<ol> <li>Client/Taxpayer pays the deficiency, plus interest years later</li> <li>Client/Taxpayer may bring action against CPA firm</li> <li>Statute of limitations from a tax standpoint</li> <li>Statute of limitations from a legal liability standpoint</li> </ol>		
Types of LIFO-Related Claims Against CPAs	<ol> <li>Failure to comply with basic or obvious requirements (i.e., Form 970 not filed, violation of financial statement conformity requirements, etc.)</li> <li>Careless computations (where common sense should have been applied) resulting in extensive IRS audit time and defense for which client feels it should not have to pay CPA firm</li> <li>Client was not properly defended during audit when IRS questioned LIFO methods or eligibility Situation may involve audit of LIFO matters in years before current Firm became the accountants or, it may involve LIFO matters in years where the client was a client at the time</li> <li>CPA failed to use aggressive LIFO methods or CPA used inappropriate methods (i.e., did not pool broadly enough; did not use link-chain method, etc.)</li> <li>CPA waited too long to "put the client on LIFO" current example, for some, keeping auto dealers who recently elected LIFO for used vehicles on LIFO despite continuing deflation Not considering changing to the IPIC method after Regulations were changed to no longer require a 20% reduction of the inflation index computed for the year</li> <li>Client wasn't "warned" that LIFO could backfire from either economic standpoint or from IRS audit standpoint</li> <li>Tax provision in the Financial Statements may be materially inaccurate if it is based on assumption that client was legitimately on LIFO, and for some reason, the client is not</li> </ol>		
CPAs Responsibilities in LIFO Matters	<ol> <li>Obligation to undertake reasonable research in an effort to ascertain relevant information and to make informed decision</li> <li>Duty to avoid involving client in murky areas (of LIFO) if research reveals comparatively safer or alternative courses of conduct</li> <li>Duty to inform client of uncertainties so that the client makes the decision</li> <li>Duty to inform client of possibility of assertion of penalties by the IRS</li> <li>Duty to "substantially perform" task in professional manner</li> <li>Duty to not accept engagement in an area in which the Firm is not qualified</li> <li>A CPA firm may accept an engagement if, in good faith, the Firm expects to become qualified through study, investigation, consultation with a specialist, etc.</li> </ol>		
Preventative Measures & Suggestions	<ol> <li>Workpaper file documentation and responsibility for retention of inventory-related records</li> <li>Memoranda in files should be updated annually and approved by a reviewing partner</li> <li>Communication with client of sensitive or aggressive interpretations of Regulations</li> <li>Communication with former CPAs to determine appropriateness of their handling of LIFO matters in prior years</li> <li>Development and use of a LIFO (reserve) review procedures checklist</li> <li>If Firm lacks specialized LIFO knowledge, consider assigning two individuals to become responsible for LIFO research, review and implementation of methods</li> <li>Why two individuals are preferable to one</li> <li>Review Firm LIFO practices periodically</li> <li>In-Firm review of ongoing handling of LIFO work for clients</li> <li>Before accepting new clients to evaluate scope/adequacy of LIFO practices</li> <li>Before merging with another CPA firm to evaluate potential liability</li> </ol>		



# COMPARISON OF SUPERLIFO & IRS NEW ITEM DETERMINATIONS FOR NEW VEHICLES IN YEAR-END 2002 INVENTORIES

We are pleased to present our **SUPERLIFO** 2003 New Item List in a Report comparing our *unofficial* determinations of new items with those recently made available by the office of the IRS Motor Vehicle Technical Advisor in Grand Rapids, Michigan.

The IRS lists can be found in IRS Publication 1947 (Rev. 04-03), Catalog Number 24599W. These were distributed with a cover letter dated April 21, 2003, and contain a disclaimer on each page that "This list is not intended for pooling purposes."

The following sources were used to compile the IRS' New Items Lists... Edmunds.com, Kelley Blue Book New Car Price Manual First & Second Editions 2003, Car and Driver, Automobile Magazine, Automotive News, and where available, product brochures, manufacturers' price lists and vehicle order guides.

You should be aware that the new item interpretations reflected in the IRS *unofficial* lists were not made by the same IRS (National) Office individuals who updated Revenue Procedure 97-36 from its predecessor Rev. Proc. 92-79.

### HOW TO INTERPRET OUR SUPERLIFO - IRS COMPARATIVE REPORT

Our Comparative New Item Report covers 14 pages. New automobiles are on pages 1 through 7; new light-duty trucks (including sport utility vehicles, minivans and off-roads) are on pages 8 through 14. The Report shows complete make, model, body style, model code and item category information.

The left-hand side of each Report page shows our *SuperLIFO* New Item List.

The right-hand side of the Report (including the "Yes" column) shows the IRS' Motor Vehicle Industry Specialist's new item listing. This IRS list was also distributed to industry organizations, state and national auto dealer associations, manufacturers and other interested parties.

To make it easier to identify the differences in our respective new items listings, where a *new* item on our List also appears on the IRS' list, that detailed item category has not been listed again on the right-hand side.

The "Yes/No" columns should be read as follows: If an "X" appears in the "Yes" column, that item category has been determined by the Internal Rev-

enue Service to be a *new* item category. Thus, every item category listed on the left-hand side of the page with a corresponding "X" in the "Yes" column indicates an item category where we are in agreement with the IRS.

Where there are blank spaces on the left-hand side of the page, but item category entries on the corresponding right-hand side of the page, you can clearly see those item categories (with model numbers) which the IRS concluded were new items, but which we concluded were not.

If an "X" appears in the "No" column, that item category is listed on the left-hand (i.e., SuperLIFO) side, and that "X" indicates an item category that we treated as new, but which the IRS did not.

We carefully reviewed our new item determinations and compared them with the IRS lists. The IRS also used a calendar year cut-off, rather than a model year cut-off, in compiling its list. This eliminated many items that otherwise might have been differences resulting from overlapping time periods. But in some instances, varying introduction dates created differences in our respective determinations.

In summary: Everything listed on the left-hand (our) side with an "X" in the "Yes" column is an item category where we agree with the IRS that it is a new item. Everything with an "X" in the "Yes" column is on the IRS' new item list. Everything listed on the right-hand (IRS) side of the page is an item category that the IRS considers to be new...and we do not. Finally, everything with an "X" in the "No" column is something that we conclude should be a new item category, but the IRS does not.

With respect to the December 31, 2002 year-end vehicles, we identified 530 new item categories (241 autos and 289 light-duty trucks) whereas the IRS identified 450 (208 autos and 242 light-duty trucks). We both reached the same conclusion on 394 new items.

We identified 136 item categories as *new*, but the IRS determined them to be *continuing*. The IRS identified 56 items as *new*, but we concluded they should be treated as *continuing* items.

A table summarizing the details of these differences in treatment appears on page 12.

In some instances, we understand why we disagree with the IRS; in other situations, we're not quite

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A Quarterly Update of LIFO - News, Views and Ideas



#### Comparison of SUPERLIFO & IRS New Items Lists

sure why we don't agree—other than possibly because of conflicting information or timing differences in our respective resources. The legend on the cover page of the Report explains the abbreviations in the "comment code" column.

In the *Comments* column, the terms "Admin Code Change" refers to the IRS specific designation in its listings which reads "Administrative Model Code Change" explaining why the IRS treated that item as a continuing item rather than as a new item. In these instances (i.e., where "Admin Code Change" appears), there exists a real difference in interpretation between *SuperLIFO* and the IRS.

Where our SuperLIFO analysis has treated an item as continuing even though there was a change in the model code, we have referred to it in the Comments column as either (1) a "digit change" listing which digit changed or (2) as a "model code change."

Because of the format limitations involved in this side-by-side presentation, some of the new item vs. continuing item differences described as "due to timing" are not purely due to timing differences. Because we (i.e., SuperLIFO) received the information sooner or more directly, some item categories were treated as new on an earlier compilation of new items ... and the IRS has just now gotten around to treating them as new items on its "later" compilation. In some other instances, there are some "new" items where the IRS received some information on the vehicles earlier than we did, so the reverse is true.

Accordingly, we (i.e., SuperLIFO and the IRS) both agreed on the new item status of the vehicle, the Service simply did so on an earlier compilation of new items than ours. As pointed out in the note at the bottom of the schedule on page 12, these "timing" differences would not exist if the comparison of new items was made on one overall 2-year schedule, instead of on two separate 1-year schedules.

There are other instances involving models/vehicles that did not exist in the prior year where (1) we received information that the IRS did not, (2) we determined the item to be a new item, (3) the IRS did not even list that item (because the IRS did not have any information on it) and (4) that item appears in the "No" column and is "x'd" in the "No" column. The reason that these are not considered as timing differences between our respective lists is that the IRS had no information to evaluate. Therefore, that item will not result in a timing difference until, at some later date, the IRS receives information on the vehicle and then makes its determination as to the status of that vehicle.

#### (Continued)

However, this type of situation is one that goes both ways: There were also some instances where the IRS simply had better information than we had.

Needless to say, every year the process of comparing our new items lists with those of the IRS presents some challenges.

#### **DEFINITION OF A "NEW" ITEM**

A *new* item category is defined as an item category not considered to be in existence in the prior taxable year. Under Section 4.02(5) of Rev. Proc. 97-36, a new item category results from any one of the following:

- Any new or reassigned manufacturer's model code that was caused by a change in an existing vehicle,
- A manufacturer's model code created or reassigned because the classified vehicle did not previously exist, or
- If there is no change in a manufacturer's model code, but there has been a change to the platform (i.e., the piece of metal at the bottom of the chassis that determines the length and width of the vehicle and the structural set-up of the vehicle) that results in a change in track width or wheel base, whether or not the same model name was previously used by the manufacturer, a new item category is created.

#### **NEW ITEM: WHAT DIFFERENCE DOES IT MAKE?**

New item categories are required to be included at a 1.000 factor in the annual computation of the index of inflation or deflation. This is accomplished by using the same dollar amount for the end-of-the-year base cost as for the beginning-of-the-year base cost.

Since any number divided by itself equals 1.000, this new item treatment will contribute no inflation (or deflation) for that item to the annual index.

However, if there is overall inflation for the year, the inclusion of the same dollar amount for that new item in both the numerator and the denominator of the fraction will *reduce* the overall weighted index result (i.e., it will depress the index computed).

The opposite result occurs in an overall deflationary year. New item treatment (at 1.000) will *increase* the overall weighted index result if there would otherwise be overall deflation for the year.



#### **COMPARISON OF "UNOFFICIAL" NEW ITEM CATEGORY LISTS**

#### SUPERLIFO™ AND IRS / MOTOR VEHICLE TECHNICAL ADVISOR PROGRAM

#### **NEW AUTOMOBILES AND LIGHT-DUTY TRUCKS**

#### FOR CALENDAR YEAR DEALERS - DECEMBER 31, 2002

						RIGHT-HAND COLUMN
	LEFT-HAND					OOLOWN
	COLUMN					IRS SAID
	SUPERLIFO	IRS			SUPERLIFO SAID NEW.	NEW, SUPERLIFO
	SAID	SAID	SUPERLIF	n & ibe	IRS SAID	SAID
	NEW	NEW	BOTH A	00000000000000000000000000000000000000	CONTINUING	CONTINUING
	(A)	(B)	(A - C)	(B - D)	(C)	(D)
AUTOS			[K-0]	(8-0)		
Page 1	20	26	14	14	6	12
Page 2	45	47	40	40	5	7
Page 3	41	33	26	26	15	7
Page 4	41	25	22	22	19	3
Page 5	37	29	25	25	12	4
Page 6	46	39	35	35	11	4
Page 7	11	9	9	9	2	0
TOTAL AUTOS	241	208	171	171	70.	37
TRUCKS						
Page 8	38	<b>3</b> 5	30	30	8	5
Page 9	50	50	47	47	3	3
Page 10	50	50	48	48	2	2
Page 11	49	30	27	27	22	3
Page 12	37	30	28	28	9	2
Page 13	43	32	31	31	12	1
Page 14	22	15	12	12	10	3
TOTAL TRUCKS	289	242	223	223	66	19
TOTAL AUTOS & TRUCKS	530	450	394	394	136	56
10172 A0100 a 1100No		-00			100	30

Out of the differences in Columns C & D, 21 cars and 17 truck differences were not "interpretive" differences. Rather, these 38 differences were solely due to timing in the sense that S/L and the IRS obtained the vehicle data in different time periods and therefore the vehicles did (or did not) appear on one list, but not on the other. In other words, these 38 "timing" differences would not exist if the comparison of lists were made over a 2 year period.

#### TIMING DIFFERENCES

IRS RECEIVED INFO EARLIER OR LATER

SUPERLIFO RECEIVED INFO EARLIER OR LATER

CARS-EARLIER 3 CARS-LATER 18 TRUCKS - EARLIER 2
TRUCKS - LATER 15

CARS - EARLIER 18 CARS - LATER 3 TRUCKS - EARLIER 15 TRUCKS - LATER 2



# SUPERLIFO<sup>™</sup> 2 <u>YS.</u> LAS

O NEW ITEMS

O 3 LISTS

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COMPARISON OF "UNOFFICIAL" NEW ITEM CATEGORY LISTS
SUPERLIFO™ AND IRS MOTOR VEHICLE TECHNICAL ADVISOR PROGRAM

NEW AUTOMOBILES AND LIGHT-DUTY TRUCKS INVOLVING MANUFACTURER MODEL YEARS 2002-2003

**SUPERLIFO™ -** NEW ITEMS LIST FOR CALENDAR YEAR 2002 DEALERS

IRS MOTOR VEHICLE TECHNICAL ADVISOR PROGRAM (DECEMBER, 2002 CALENDAR YEAR)

#### LEGEND / COMMENT CODE

E≃	DIFFERENCE IN ENGINE / MOST DETAILED DESCRIPTION
----	--

OP = OPTION PACKAGES / MOST DETAILED DESCRIPTION

REGION = DIFFERENT PRODUCT REQUIREMENTS OR OPTION PACKAGES

WHICH VARY DEPENDING ON REGIONAL CONSIDERATIONS

TIMING = TIMING DIFFERENCE: IRS RECEIVED INFO EARLIER OR LATER

DIFSC = DIFFERENT INFORMATION SOURCES AVAILABLE TO

IRS AND / OR TO SUPERLIFO™

#### **NUMBER OF NEW ITEMS**

	SUPERLIFO™ CATEGORY	IRS CATEGORY
AUTOMOBILES	241	208
LIGHT-DUTY TRUCKS	289	242
TOTAL NEW ITEM CATEGORIES	530	450

#### COMPARISON OF "UNOFFICIAL" NEW ITEM CATEGORY LISTS SUPERLIFO™ AND IRS MOTOR VEHICLE TECHNICAL ADVISOR PROGRAM

#### **NEW AUTOMOBILES AND LIGHT-DUTY TRUCKS** FOR CALENDAR YEAR DEALERS - DECEMBER 31, 2002

	*	SUPERLIFO™ - NEW ITEMS	LIST	<b>*</b>		IRS MOTOR VEHICLE INDUSTRY		*
		SUPERLIFOM - NEW ITEMS FOR CALENDAR YEAR 2002 DE	ALERS	<b></b>		(DECEMBER, 2002 CALENDAR YEAR)		PAGE 1 OF 14
	** **		MODEL	*			COMMENT	
MAKE	MODEL	BODY STYLE	CODE	YES N	<u> </u>	BODY STYLE	CODE	COMMENTS
	*	NEW AUTOMOBILES	— ◎			NEW AUTOMOBILES	-78 1	
		NEW ACTOMODICES	'⊗			HEW ACTOMOBILES		
ACURA	CL	2-DR COUPE S 6-SP	YA416	<b></b> ×				8 1
Acolor	<b>*</b>	2-DR COUPE S W/NAV 6-SP	<b>YA417</b>	₩ x				8 1
					- 88			<b>8</b>
	*			*	- 88			8 I
AUDI	A4 SERIES	2-DR CABRIOLET CONVERT 3.0 AUTO	8H75FH	∭ ×	- 8		- 8	
	₩		8H752H	₩ X		2-DR CABRIOLET CONVERT 1.8 Turbo Auto	TIMING	03 MODEL 1/1/03 INTRO
}	TT	2-DR COUPE 1.8 225 ALMS COM ED	8NS569	∭ ×			- 🐰 - :	8
								₩ 1
BMW	3 SERIES	325CI 2-DR COUPE	<b>31</b>	₩ x			. 🐰	
Dim.vv	×	325I 4-DR SEDAN 2.5	<b>48</b>	₩ ` ;	x 🏻		<b>⊗DIFSC</b>	
		325IT 3-DR SPORT WAGON	⊗38	<b>※</b> :	x 🏽		DIFSC	8 1
			₩44	∭ x		3251 4-DR SEDAN 2.5L	∭ DIFSC	₩ 1
	S SERIES	540I 4-DR SEDAN ZSP	⊗58 ZSP	XXXX	x ፠		DIFSC	02 MODEL
			<b>354</b>	∭ X		525IT 4-DR SPORT WAGON 2.5L	DIFSC	
	W. T. OFRICA	TARLA DR CEDAN	53 74	₩ x		540I 4-DR SEDAN V8 4.4L	DIFSC	
	7 SERIES		79	₩ x̂				8 1
		A TOLI TOK OLDAY	<b>32</b>	∭ x		2-DR COUPE 3.2L	DIFSC	8
1	<b>**</b>		<b>37</b>	⊗ x		2-DR CONVERTIBLE 3.2L	DIFSC	<b>8</b>
İ	Z4	2-DR ROADSTER 2.5	<b>25</b>	∭ x				<b>8</b>
		2-DR ROADSTER 3.0	<b>⊗28</b>	<b></b>	- 8		÷ .	8
	<b>⊗ 28</b>		<b>⊗80</b>	₩ ×	*	2-DR ROADSTER 5.0L	⊗DIFSC	<b>8</b>
	₩				*			<b>*</b>
	×	4-DR SEDAN	6DM69	∭ x	- 8			<b>₿</b>
CADILLAC	CTS	S FUR SEDAN		∭ x̂	*	2-DR COUPE ECS	TIMING	02 MODEL 12/18/01 INTRO
	* ELDONADO		×	<b>**</b>	**	200 000 2200	***************************************	
	*			<b>**</b>		•		
CHEVROLET	CAVALIER	2-DR COUPE LS	<b>⊗1JF37</b>	<b>**</b>	x 🖇		DIFSC	ADMIN CODE CHANGE
				<b>**</b>			*	
					*			₩
CHRYSLER	SEBRING		JRCH41	<b>₩</b> X	8	4-DR SEDAN LX	DIFSC	<b>*</b>
	<b>⊗ 300M</b>		∭LHYX42	₩ ×		4-DR SEDAN V6 LTD PRODUCTION	TIMING	02 MODEL 7/1/01 INTRO
	Whiteen	4-DR SEDAN SXT	SLHDP41 SXT	<b></b> ×				
DODGE	INTREPID NEON	4-DR SEDAN (WEST COAST)	SPLDE41	<b>₩</b> x̂				
1	W NEON	W TEN GEBAN (NEO! COAC!)	PLDP41 SXT	⋙ x̂		4-DR SEDAN SXT	TIMING	02 MODEL 12/20/01 INTRO
1			PLDP41 SXT	₩ x	8	4-DR SEDAN SXT W/QOP-24J	⊗ DIFSC	02 MODEL
	STRATUS	2-DR COUPE SXT	STDH22 SXT		x 🖇		DIFSC	<b></b>
		4-DR SEDAN SXT	∭JRDH41 SXT		X 🛞		∭ DIFSC	ADMIN CODE CHANGE
	*	4-DR SEDAN R/T	₩JRDX41	<b>₩</b> ×			DIFSC	\ \
1	VIPER	2-DR CONVERTIBLE SRT/10	ZBDS27	₩×	×			₩
	*		*					<b></b>
	*							
L	<i>-9</i> 4			Y4474		<del>"</del>	- 46	<i>//</i>



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<u> </u>	**	SUPERLIFO™ - NEW ITEMS LIST	r	IRS MOTOR VEHICLE INDUSTRY			
		FOR CALENDAR YEAR 2001 DEALE		(DECEMBER, 2001 CALENDAR YEAR)	<del></del> 333 5	PAGE 2 OF 14	
MAKE	MODEL	BODY STYLE	<b>₩ MODEL</b> <b>₩ CODE</b>	YES NO BODY STYLE	COMMENT	COMMENTS	
	*				*		
FORD	CR VICTORIA	4-DR SEDAN POLICE INTERCEPTOR 720	≫ P71 720A	X	DIFSC		
1	*	4-DR SEDAN FLEET 900	P70 900	X	DIFSC		
		4-DR SEDAN NGV 110A	© P73 110A © P73 100C	X X 4-DR SEDAN STANDARD 100C	DIFSC		
			© P74 200B	X 4-DR SEDAN STANDARD 100C	⊗DIFSC		
1			P74 230B	X 4-DR SEDAN STANDARD 230B	DIFSC		
1	FOCUS	3-DR HATCHBACK VT W/ZTEC 900A	₩P39	X X	DIFSC		
į	**	4-DR WAGON SE ZTW 410A	P36 410A	X	DIFSC		
			<b>P33 240F</b>	X 4-DR SEDAN LX 240F FLEET	DIFSC		
			P36 440F	X 4-DR WAGON SE 440F FLEET	<b>ØDIFSC</b>		
1				X 4-DR WAGON SE 450F FLEET	∭DIFSC		
	<b>*</b>	S-DR HATCHBACK ZX5 COMFORT 610A		<b>X</b> X	*		
		5-DR HATCHBACK ZX5 PREMIUM 620A	<b>⊗P37 620A</b>	X			
1	<b>*</b>	5-DR HATCHBACK SVT W/ZTEC 690	₩P37 690	X	*		
1			P38 550A	X 4-DR SEDAN ZTS FEATURE CAR 550A	DIFSC		
1	<b>∭ MUSTANG</b>	2-DR CONVERTIBLE COBRA 350A	<b>⊗P49</b>	X			
		2-DR COUPE COBRA 300A	≫P48	X			
	<b>**</b>	2-DR COUPE MACH 1 145A	P42 145	X	₩		
1	₩ THUNDERBIRD	LIMITED EDITION 007	₩P62	X	DIFSC		
İ	* * * * * * * * * * * * * * * * * * * *		*		*		
	<b>*</b>	2-DR COUPE 2.4 EX 5-SP	©CM716	x	₩ :		
HONDA	ACCORD	2-DR COUPE 2.4 EX 5-SP W/LTHR	CM716L	<b>x</b>			
	*	2-DR COUPE 2.4 EX 5-SP W/LTHR/NAV	CM717	<b>₩</b> x̂			
	*	2-DR COUPE 2.4 EX AUTO	CM726	M x			
1	*	2-DR COUPE 2.4 EX AUTO W/LTHR	©CM726 L	X X			
	<b>*</b>	2-DR COUPE EX AUTO W/LTHR/NAV	CM727	x ***			
	**	2-DR COUPE 2.4 LX 5-SP	<b>©CM712</b>	X			
		2-DR COUPE 2.4 LX 5-SP W/SRS	©CM713	<b>X</b> X			
	**	2-DR COUPE 2.4 LX AUTO	©CM722	🗱 x 💮			
į		2-DR COUPE 2.4 LX AUTO W/SRS	<b>⊗CM723</b>	🗱 x 💮	*		
Ì	<b>*</b>	2-DR COUPE 3.0 EX 6-SP W/LTHR	<b>©CM816</b>	<b>※</b> x	**		
		2-DR COUPE 3.0 EX 6-SP W/LTHR/NAV	<b>⊗CM817</b>	<b>X</b> X	₩ :		
		2-DR COUPE 3.0 EX AUTO W/LTHR	<b>⊗CM826</b>	X X	- ₩		
ł	**	2-DR COUPE 3.0 EX AUTO W/LTHR/NAV	<b>⊗CM827</b>	🗱 X	**		
		2-DR COUPE 3.0 LX AUTO	⊗CM822	<b>X</b> X	*		
j	**	2-DR COUPE 3.0 ULEV 6-SP W/LTHR	SCM816 ULEV	<b>X</b> X	<b>*</b>		
		2-DR COUPE 3.0 ULEV EX 6-SP W/LTHR/NAV	©CM817 ULEV	X .			
	*	2-DR COUPE 3.0 ULEV EX AUTO W/LTHR	CM826 ULEV	X			
	*	2-DR COUPE 3.0 ULEV EX AUTO W/LTHR/NAV	CM827 ULEV	X	*		
		2-DR COUPE 3.0 ULEV LX AUTO	©CM822 ULEV	X			
1	*	4-DR SEDAN 2.4 DX 5-SP	CM551	X X	- <b>*</b>		
1	*	### 4-DR SEDAN 2.4 SX AUTO ### 4-DR SEDAN 2.4 EX 5-SP	CM561 CM556	× x			
		4-DR SEDAN 2.4 EX 5-SP W/LTHR	⊗CM556 L	x x x x x x x x x x x x x x x x x x x			
1		4-DR SEDAN 2.4 EX AUTO PZEV	SCM566 PZEV	x x			
1	₩	4-DR SEDAN 2.4 EX AUTO W/LTHR	CM566 L	x x			
1		4-DR SEDAN 2.4 EX AUTO W/LTHR PZEV	©CM566 LP	x x			
1		4-DR SEDAN 2.4 EX AUTO W/LTHR/NAV	CM567	X X			
1		4-DR SEDAN 2.4 EX AUTO W/LTHR/NAV PZEV	CM567 PZEV	X	*		
1		4-DR SEDAN 2.4 LX 5-SP	©CM553	X X	- 8		
1		4-DR SEDAN 2.4 LX 5-SP W/SRS	CM554	<b>X</b>			
1		4-DR SEDAN 2.4 LX AUTO	⊗CM563	X		<b>*</b>	
1	₩	4-DR SEDAN 2.4 LX AUTO PZEV		X	*		

		SUPERLIFO™ - NEW ITEMS L		IRS MOTOR VEHICLE INDUSTRY	**	<b>**</b>
-		FOR CALENDAR YEAR 2002 DEA		(DECEMBER, 2002 CALENDAR YEAR)		PAGE 3 OF 14
MAKE	MODEL	BODY STYLE CODE		YES NO BODY STYLE	COMMENT	
HONDA	ACCORD	4-DR SEDAN 2.4 LX AUTO W/SRS	CM564	,	CODE	COMMENTS
		4-DR SEDAN 2.4 LX AUTO W/SRS PZEV	CM564 PZEV	X X		
	*	4-DR SEDAN 3.0 AUTO W/LTHR/NAV	CM668	<b>88</b> 0		
	**	4-DR SEDAN 3.0 EX AUTO W/LTHR	SCM665	X X		
	**	4-DR SEDAN 3.0 LX AUTO	SCM663	x .		
		4-DR SEDAN 3.0 ULEV EX AUTO WILTHR	CM665 ULEV	X X X X X X		
		4-DR SEDAN 3.0 ULEV LX AUTO	©CM663 ULEV	<b>X</b>	***	
	<b>※</b>	4-DR SEDAN EX 5-SP W/LTHR/NAV	©CM557	x x	**	
	*	4-DR SEDAN EX AUTO	©CM566	₩ x̂		
	*	4-DR SEDAN ULEV EX AUTO WILTHRINAV	CM668 ULEV	∭ x		
	CIVIC		EP335	X 3-DR HATCHBACK SI 5-SP	₩	
			<b>⊗EP336</b>	X 3-DR HATCHBACK SI 5-SP W/SRS	TIMING	02 MODEL 8/01 INTRO
		4-DR SEDAN HYBRID 5-SP	⊗ES956	X X X	TIMING	02 MODEL 8/01 INTRO
	**	4-DR SEDAN HYBRID AUTO	ES966	X X	₩	
			***************************************	^		
HYUNDAI	ACCENT		3313 3313	X 3-DR COUPE HATCHBACK 5-50		
			13322	MAN TO THE TOTAL PROPERTY OF THE TOTAL PROPE	DIFSC	4TH DIGIT CODE CHANGE
	**		<b>13323</b>	X 3-DR COUPE HATCHBACK AUTO X 3-DR COUPE HATCHBACK 5-SP	DIFSC	4TH DIGIT CODE CHANGE
	ELANTRA	4-DR SEDAN GT 5-SP	×42453	X X	DIFSC	4TH DIGIT CODE CHANGE
	*	4-DR SEDAN GT AUTO	<b>42452</b>	X X		
	TIBURON	2-DR SPORT COUPE 5-SP	<b>52323</b>	x x		
		2-DR SPORT COUPE AUTO	<b>52322</b>	50000 XXXX		
	**	2-DR SPORT COUPE GT 5-SP	<b>52343</b>	X X		
	**	2-DR SPORT COUPE GT 6-SP	S52353	x x		
	**	2-DR SPORT COUPE GT AUTO	<b>52342</b>	X	*	
INFINITI	G35	2-DR COUPE 5MT W/LTHR	<b></b>	x x x x		
1141 1141 1 1	<b>8633</b>	2-DR COUPE SMT W/LTHR	9936	X		
	<b>*</b>	2-DR COUPE AUTO WALTHR	9901	X		
	**	### 4-DR SEDAN AUTO W/CLOTH	<b>9921</b>			
		4-DR SEDAN AUTO WATHR	9001	X	* * * * * * * * * * * * * * * * * * *	
	- <b>*</b>	** TON OLDAN AUTO WILTHR	<b>9051</b>	X	**	
	₩		80013	X 4-DR SPORT SEDAN AUTO W/CLOTH	<b>STIMING</b>	03 MODEL 3/4/03 INTRO
	M45	4-DR SEDAN AUTO	80513	X 4-DR SPORT SEDAN AUTO W/LTHR	<b>STIMING</b>	03 MODEL 3/4/03 INTRO
	Q45	4-DR SEDAN PREMIUM	<b>9801</b>	X	*	
	<b>8</b>	S TON SEDAN FREMION	<b>9471</b>	X in the second	TIMING	03 MODEL 11/15/02 INTRO
	*					8
JAGUAR	S-TYPE	4-DR SEDAN 4.2 V8	₩ <sub>643</sub>			
	₩ <sup>-</sup> · · · <del>-</del>	4- SEDAN R	⊗S 4.2 ⊗R	X	∭DIFSC	
		T OLDAN	**************************************	×		
LINCOLN	LS	4-DR SEDAN V6 LSE 5-SP 146A	8			
LII-OVLII	<b>**</b>	4-DR SEDAN V6 LSE 5-SP 146A	M86 LSE	X	⊗DIFSC	02 MODEL
	**		M86 LSEA	X S	<b>⊗DIFSC</b>	02 MODEL
	₩	4-DR SEDAN V8 LSE AUTO 221A 4-DR SEDAN V8 PREM SPORT 222A	M87 221	x	DIFSC	02 MODEL
	TOWN CAR	#-DR SEDAN V8 PREM SPORT 222A	M87 222	X	DIFSC	02 MODEL
	<b>83</b>	4-DR EXECUTIVE LIVERY	M81 910A M81 900A	X	DIFSC	
	*	4-DR SEDAN CARTIER 300A	M83 300A	×	DIFSC	
		4-DR SEDAN CARTIER L 500A	₩85 500A	X X	DIFSC	
		4-DR SEDAN CARTIER PREM 320A	M83 320A	x	⊗DIF8C	
	*	4-DR SEDAN EXECUTIVE 100A	⊗ M63 320A ⊗ M81		⊗DIFSC	
		4-DR SEDAN EXECUTIVE 930A	₩61 <b>M84 930A</b>	X	DIFSC	
		4-DR SEDAN SIGNATURE 200A	M82 200A	X X	DIFSC	
		4-DR SEDAN SIGNATURE PREM 220A	₩ M82 220A	x x	DIFSC	
				WK ^ WK	∭ DIFSC	<b>&amp;</b>

	· 💥	SUPERLIFO™- NEW ITEMS LIST FOR CALENDAR YEAR 2002 DEALERS		IRS MOTOR VEHICLE INDUSTRY		**		
		FOR CALENDAR YEAR 2002 D		<b></b>	(DECEMBER, 2002 CALENDAR YEAR)		PAGE 4 OF 14	
IAKE	MODEL	BODY STYLE	MODEL	<b></b>		COMMENT	** TROL 4 01 14	
	**	33310172	CODE	YES NO	BODY STYLE	CODE	COMMENTS	
AZDA		614-DR SEDAN	∭MZ61	₩ x		**		
MX		65 4-DR SEDAN	MZ6 S	000000		*		
	MX-5 MIATA	2-DR CONVERTIBLE CLUB SPORT	98	<b>₩</b> X		<b>**</b>		
	*	** CONTENTION OF ORT	MIA CS	₩ X				
	MILLENIA	4-DR SEDAN PREM SPECIAL EDITION	₩X5	∭ ×	2-DR CONVERTIBLE SE LTD AVAILABILITY	<b>⊗DIFSC</b>	02 MODEL	
	W MEETING		SMIL PS	<b></b>		₩	₩	
	PROTÉGÉ	4-DR SEDAN S SECIAL EDITION	∭MIL SS	<b>₩</b> ×		₩ :		
	W PROTEGE	4-DR SEDAN MAZDASPEED	∰PROMS	<b></b>				
				<b>**</b>				
	<b></b>			<b>**</b>		*		
MERCEDES	⊗ C CLASS	C230 KOMPRESSOR SPORT SEDAN	©C230	<b></b>		DIFSC		
BENZ	**	C240 4-DR SEDAN 4M	©C240 W4M	<b></b>		> DIFSC		
		C240 4-DR SEDAN W4 AUTO		<b>₩</b> x		₩ DIFSC		
	*	© C240 4-DR WAGON 4M	©C240 S4M	<b>∭</b> x ∩		∭DIFSC		
	**	C240 4-DR WAGON S	C240 S	<b>₩</b> ^ x		₩ :		
	*	C240 4-DR WAGON S4 AUTO	©240 S4A	<b>∞</b>		DIFSC	*	
	**	C320 4=DR SEDAN 4M	©C320 W4M			∭ DIFSC		
	**	C320 4-DR WAGON 4M		× ×		DIFSC		
	CLK CLASS	CLK320 2-DR COUPE	C320 S4M	<b></b>		⊗DIFSC		
	<b>**</b>	CLK500 2-DR COUPE	CLK320 C			DIFSC	8	
	E CLASS	900	SCLK500 C	∭ X				
	₩ E CDA33	E320 4-DR SEDAN	<b>⊗E320 W</b>	<b>≫ ×</b> ₹	<b>※</b> ·	DIFSC	₩	
	× 0.100	E500 4-DR SEDAN	<b>⊗E500 W</b>	<b>፠</b> x		<b>8000</b>		
	S CLASS	S430 4-DR SEDAN 4M AUTO	S430 V4M €	<b>∞ x</b> :	**	DIFSC		
	<b>※</b>	S500 4-DR SEDAN 4M AUTO	S500 V4M	<b>∞ x</b> 3		DIFSC		
	SL CLASS	SL500 2-DR COUPE/ROADSTER	⊗SL500	<b></b>		SOUPSC S		
	**	SL55 AMG 2-DR SPORT COUPE	SL55 AMG	⊗x ∛				
	**		***************************************	<b>※</b> "				
	*			<b>:</b>				
ERCURY	GRAND	4-DR SEDAN GS 100A	₩74 100A	<b>*</b> . :				
	MARQUIS	4-DR SEDAN GS CONV 110A	M74 110A	<b>₩</b> X		₩ DIFSC		
		4-DR SEDAN GS CONV 110A REG	M74 REG	<b>※</b> × ∶		<b> ∅DIFSC</b>		
	*	4-DR SEDAN LS PREMIUM 200A	600	<b>※ ×</b> ∶		®REG ₿	₿	
	*	4-DR SEDAN LS ULT 230A	M75 200A	<b>⊗ ×</b>		ØDIFSC 8		
	*	900	<b>™75 230A</b> 👸	<b>∞ ×</b> ಃ		DIFSC		
	*	4-DR SEDAN LS ULT 230A REG	M75 REG	<b>፠ ×</b> ⅓		REG	<b>.</b>	
	*	4-DR SEDAN LSE 220A	<b>⊗M75 220A</b>	🔉 🗴 🕄		SOURCE S		
	*	4-DR SEDAN LSE 220A REG	<b>M75 220REG</b>	<b>∞ x</b> ₹		ØDIFSC		
	MARAUDER	₩ 4-DR SEDAN 300A	<b>⊗M75</b>	<b>∞</b> x		⊗REG ∅	<b>~</b>	
	₩			₩ ``			*	
	*	**	- × 1	<b>※</b>				
NI	COOPER	2-DR HATCHBACK	<b>⊗</b> MC 8	፠ x				
	*	2-DR HATCHBACK SUPERCHARGED	₩CS	39 <b>3</b>		* *	02 MODEL	
	<b>*</b>	Service to the contract of the	⊗ MC3	<b>⊗ ×</b>			02 MODEL	
	₩			<b>※</b> :				
TSUBISHI	DIAMANTE	4-DR SEDAN VR-X		<b>*</b>				
	ECLIPSE	4000	<b>⊗DM42-X</b>	<b>⊗ x</b>			8	
	ECUFOE	2-DR CONVERT SPYDER GTS 5-SP	EC28-X	<b>፠</b> ×		DIFSC DIFSC		
	*	2-DR CONVERT SPYDER GTS AUTO	SEC28-X AUTO	<b>⊗</b> x 🔞				
	**	3-DR COUPE GTS 5-SP		⊗ x	*	<b>*</b> *		
	*	3-DR COUPE GTS AUTO	EC24-X AUTO	<b>፠</b> x ∅				
				<b>⊗</b> x	2-DR CONVERT SPYDER GT 5-SP			
	₩		EC28-G AUTO	® x ⊗	·	DIFSC	\$	
	**	**	S 5	<b>8 ^</b> 8	2-DR CONVERT SPYDER GT AUTO	∭DIFSC ∅		
	₩			<b>*</b>				
SAN	350Z	2-DR COUPE	5606	₩., 8		- <b>*</b>		
		2-DR COUPE ENTHUSIAST 6-SP	555	<b>⊗</b> X ⊗				
		2-DR COUPE ENTHUSIAST AUTO	5616	× ×				
		WE OU COOLE ELLINOSIAST WOLD	<b>5611</b>	፠ x ∷	<b>₩</b>	- 88	\$	



		SUPERLIFO™ - NEW ITEMS LI FOR CALENDAR YEAR 2002 DEA	22		IRS MOTOR VEHICLE INDUSTRY (DECEMBER, 2002 CALENDAR YEAR)		PAGE 5 OF 14
-			MODEL	×		COMMENT	
MAKE	MODEL	BODY STYLE	CODE	YES NO	BODY STYLE	CODE	COMMENTS
	×	2-DR COUPE PERFORMANCE	5626	×		**	
NISSAN	350Z	768	96 8			- 8	₿
		2-DR COUPE TOURING 6-SP	S5636	₩ X			₩
	*	2-DR COUPE TOURING AUTO	S5631	₩ X			\$ 1
	₩	2-DR COUPE TRACK	5646	፠ ×		<b>%</b>	₩ 1
	SENTRA	4-DR SEDAN GXE 5-SP CA	4285	₩ X		<b>⊗REG</b>	<b>*</b>
		4-DR SEDAN GXE AUTO CA	4281	፠ ×		⊗ REG	₩ 1
	*	4-DR SEDAN LTD AUTO	4231	₩ ×		₩	₩
	₩	4-DR SEDAN XE 5-SP CA	×4275	₩ X		<b>⊗REG</b>	
		4-DR SEDAN XE AUTO CA	4271	×		REG	
PONTIAC	GRAND AM	4-DR SEDAN SE2	2NG69	₩ x			
PONTIAC	⊗ VIBE	4-DR SPORT WAGON	2SL26	₩û		₩	<b>∭</b>
	₩ AIDE	4-DR SPORT WAGON AWD	2SM26	₩û			×
	*	4-DR SPORT WAGON GT	2SN26	<b></b>			<b>※</b> ·
	₩	STUR SPORT WAGON GT	₩23N20	₩ ^		*	8 I
				<b>**</b>		*	₩ 1
	<b>%</b>		<b>⊗</b> 000040	₩.	2 22 74 74 74 74 74 74 74 74 74 74 74 74 74	**********************	20 140051 0004 14700
PORSCHE	CARRERA		996210	₩ X	2-DR TARGA 6-SP	<b>⊗TIMING</b>	02 MODEL 9/6/01 INTRO
1	₩	**	≫996210 TIP	₩X	2-DR TARGA TIPTRONIC	**TIMING	02 MODEL 9/6/01 INTRO
1	*		996430	₩ X	2-DR COUPE 4S AWD	TIMING	02 MODEL 9/6/01 INTRO
			996430 TIP	×	2-DR COUPE 4S AWD TIPTRONIC	TIMING	02 MODEL 9/6/01 INTRO
DOLLE DOVCE	BENTLEY	ARNAGE R	BENTLEY AR	×		DIFSC	
ROLLS ROYCE	₩ DENILEI	ARNAGE RL	BENTLEY RL	∭ x		DIFSC	<b>*</b>
	*	ARNAGE T	BENTLEY AT	₩ x̂		DIFSC	₩
1		ARINGE	S DERIVEL A	₩ ^		<b>***</b>	
	<b>*</b>		250	₩.			
SAAB	9.3 SERIES	2-DR CONVERTIBLE SE	352	∭ X		**	<b>₩</b>
1		4-DR SPORT SEDAN ARC	344	<b>₩</b> X		· **	₩ 1
	₩	4-DR SPORT SEDAN LINEAR	304	<b>∞</b> Χ		<b>**</b>	<b></b>
		4-DR SPORT SEDAN VECTOR	354	₩×			
	<b>*</b>	4-DR SEDAN 5-SP	ZAF69	₩.			
SATURN	ION 1	4-DR SEDAN 3-SP	ZAG69	₩ x		*	<b></b>
	× con a	4-DR SEDAN 5-SP		<b></b>		*	₩
	ION 2	392	∞ZAZ69	₩ x	•	**	<b>**</b>
	× au a	4-DR SEDAN AUTO	933	<b></b>		*	<b></b>
1	® ION 3	4-DR SEDAN 5-SP	⊗ZAK69	∭ x			<b>*</b>
l l		4-DR SEDAN AUTO	ZAL69	₩^			
SUBARU	MPREZA	#-DR SEDAN WRX AWD W/SPLR 5-SP	∭JE	<b>₩</b> ×	; ∰	DIFSC	
	*	4-DR SEDAN WRX AWD W/SPLR AUTO	∭JF	<b>₩</b> ×		⊗DIFSC	<b>※</b>
1	LEGACY	4-DR SEDAN SPEC ED AWD 5-SP	®AA	<b>₩ x</b>		₩	<b>**</b>
	×	4-DR SEDAN SPEC ED AWD AUTO	⊗AB	∭ ` >	<b>、</b> ₩	<b></b> ОР	<b>※</b>
	*	5-DR WAGON SPEC ED AWD 5-SP	⊗BA	<b>₩</b> x `			<b>₩</b>
	**	5-DR WAGON SPEC ED AWD AUTO	<b>⊗</b> 88	<b>∭</b> ` →	( 💹	⊗oр	<b>**</b>
		**************************************	*	<b>**</b>		**	
	8			***		**	<b>₩</b> 1
SUZUKI	AERIO	4-DR SPORT SEDAN GS 5-SP	⊗STL83Q	<b>₩</b> x			
SOLUNI	× 1	4-DR SPORT SEDAN GS 5-SP W/ABS	STL83R	<b>₩</b> x			∰
	*	4-DR SPORT SEDAN GS AUTO	STL84Q	<b>₩</b> x		*	₩
	8	4-DR SPORT SEDAN GS AUTO AWD	STL85Q	<b>%</b> ^ ,	< ₩	<b></b>	<b>***</b>
	*	4-DR SPORT SEDAN GS AUTO WABS	STL84R	<b>₩</b> x .		<b>*</b>	₩
	**	SE TON OF ONE OLDAN GO AGTO WADO	- ACCIECTA	000X ()			200

	₩	SUPERLIFO™ - NEW ITEMS LIS		IRS MOTOR VEHICLE INDUSTRY			
•		FOR CALENDAR YEAR 2002 DEAL	LERS MODEL	(DECEMBER, 2002 CALENDAR YEAR)		PAGE 6 OF 14	
MAKE	MODEL	BODY STYLE	CODE	YES NO BODY STYLE	COMMENT	COMMENTS	
SUZUKI	AERIO	4-DR SPORT SEDAN GS AUTO W/AWD/ABS	STL85R		**	*	
00201	<b>**</b>	4-DR SPORT S 5-SP	STL83T	X Section 1	<b></b> ⊗OP		
	*	4-DR SPORT SEDAN S 5-SP WABS	6000	X			
	*	#-DR SPORT SEDANS AUTO	STL83U	X	₩ :		
		***	STL84T	X			
		4-DR SPORT SEDAN S AUTO WABS	STL84U	X .			
	*	4-DR SPORT WAGON SX 5-SP	WTN83Q	X	₩ :		
	*	4-DR SPORT WAGON SX 5-SP W/ABS	WTN83R	X	*		
		### 4-DR SPORT WAGON SX AUTO ### 4-DR SPORT WAGON SX AUTO AWD	WTN84Q	X	*		
			WTN85Q	X	<b></b>		
	*	4-DR SPORT WAGON SX AUTO W/ABS	<b>WTN84R</b>	<b>X</b> X	<b>*</b>	₩	
	*	4-DR SPORT WAGON SX AUTO W/AWD/ABS	<b>⊗WTN85R</b>	X 💥	<b></b> ∅OP		
OYOTA	COROLLA	4-DR SEDAN CE 5-SP	<b>**</b>				
OIOIA	COROLLA	300	<b>31801</b>	X	- ₩		
	*	34-DR SEDAN CE AUTO 4-DR SEDAN LE 5-SP	1802	X X X X X X X X X X	OP OP		
	*	808	<b>31821</b>	X			
	*	4-DR SEDAN LE AUTO	<b>1822</b>	<b>X</b>	- <b>※</b>		
	*	4-DR SEDAN S 5-SP	<b>31811</b>	X	- ₩		
	×	4-DR SEDAN S AUTO	<b>1812</b>	X 💮			
	MATRIX	4-DR 2WD SPORT WAGON 5-SP	<b>⊗1901</b>	<b>X</b>			
	*	4-DR 2WD SPORT WAGON AUTO	<b>⊗1902</b>	X			
	*	4-DR 2WD SPORT WAGON XR 5-SP	<b>31911</b>	<b>₩ X</b> ₩			
	*	4-DR 2WD SPORT WAGON XR AUTO	<b>※1912</b>	<b>X</b>			
	*	4-DR 2WD SPORT WAGON XRS 6-SP	<b>⊗1921</b>	X			
	*	4-DR 2WD SPORT WAGON XRS AUTO	<b>31922</b>	<b>X</b>			
	*	4-DR 4WD SPORT WAGON LTD	<b>1904</b>	X			
	<b>※</b>	4-DR 4WD SPORT WAGON XR AUTO	<b></b> 1914	<b>X</b> X			
	MR2 SPYDER		<b>3237</b>	X 2-DR CONVERTIBLE	₩DIFSC	4TH DIGIT CODE CHANGE	
						**************************************	
OLKSWAGEN	 GTI	2-DR HATCHBACK VR6 1.8 6-SP	<sup>⊗</sup> 9B1JN6				
o En Connocan	<b>*</b>	2-DR HATCHBACK VR6 2.8 6-SP	200	X			
	JETTA	4-DR SEDAN 1.8 5-SP WOLFSBERG EDITION	9B16W6	X			
	**************************************	4-DR SEDAN 1.85-SP WOLFSBERG EDITION TIP	9M2WN4	X	⊗DIFSC		
	*	# 4-DR SEDAN 1.8 5-SP WOLFSBERG EDITION TIP	<b>⊗9M2WN8</b>	X	∭DIFSC		
	*	4-DR SEDAN GL 1.8 5-SP	9M24N4	X			
		4-DR WAGON GL 5-SP	₩9M24N8	X X	- 88		
		200	1J64P4	X			
	*	4-DR WAGON GL TIP	1J64P8	X 💮			
			9M25W6	X 4-DR SEDAN GLI 6-SP	<b>STIMING</b>	02 MODEL 7/1/01 INTRO	
	NEW BEETLE		⊗9M27W8	X 4-DR SEDAN GLX TIP X 3-DR HATCHBACK SPORT	TIMING	02 MODEL 9/15/01 INTRO	
	W NEW DEETLE	2.00.000.0000.000	1C1SN4	8800	₩DIFSC		
		2-DR CONVERTIBLE GL 2.0 5-SP	1Y74G4	X · S	<b>STIMING</b>	803 MODEL 11/1/02 INTRO	
		2-DR CONVERTIBLE GL 2.0 AUTO TIP	1Y74GA	X	<b>TIMING</b>	03 MODEL 11/1/02 INTRO	
		2-DR CONVERTIBLE GLS 1.8T 5-SP	1Y75N4	x ::	<b>STIMING</b>	03 MODEL 11/1/02 INTRO	
	**	2-DR CONVERTIBLE GLS 1.8T AUTO TIP	1Y75NA	X (	TIMING	03 MODEL 11/1/02 INTRO	
	<b>※</b>	2-DR CONVERTIBLE GLS 2.0 5-SP	1Y75G4	X		***************************************	
		2-DR CONVERTIBLE GLS 2.0 AUTO TIP	1Y75GA	X			
	*	2-DR CONVERTIBLE GLX 1.8T 5-SP	1Y76N4	X			
		2-DR CONVERTIBLE GLX 1.8T AUTO TIP	1Y76NA	X			
	*	2-DR COUPE GL 1.8 5-SP	<b>31C14N4</b>	X			
		2-DR COUPE GL 1.8 AUTO	1C14N3	X			
	*	2-DR COUPE GL 1.9 TDI 4-SP AUTO	<b>⊗1C1413</b>	×			
	*	2-DR COUPE GL 1.9 TDI 5-SP	1C1414	X		8	
		2-DR COUPE TURBO S 1.8 6-SP		_ <b>₩</b> X		*	

		SUPERLIFO™ - NEW ITEMS LIST FOR CALENDAR YEAR 2002 DEALERS		IRS MOTOR VEHICLE INDUSTRY	BAGETOS
		<b>MODEL</b>		(DECEMBER, 2002 CALENDAR YEAR)	
	MODEL	BODY STYLE	CODE	YES NO BODY STYLE	COMMENT COMMENTS
OLKSWAGEN	PASSAT	4-DR SEDAN GL 1.8 5-SP	3B36K1	,	
		4-DR SEDAN GL 1.8 AUTO	3B36K5	X	
	*	4-DR SEDAN W8 4.0 4MOTION 6-SP	3B38V8	X	
		4-DR SEDAN W8 4.0 4MOTION TIP AUTO	3B38V9	X	
	<b>*</b>	5-DR WAGON GL 1.8 5-SP	3B66K1	X	
	*	5-DR WAGON GL 1.8 TIP AUTO	3B66K5	X	
	*	5-DR WAGON W8 4.0 4MOTION 6-SP	3B68V8	X	
	*	5-DR WAGON W8 4.0 4MOTION TIP AUTO	3868V9	X	⊗DIFSC ⊗
		S SIN VINCEN VIO 4.0 4MO NON NIF AUTO	2000AA	×	DIFSC
LVO	60 SERIES	200 4 55 55 110 5 110 110 110 110 110 110 110			DIFSC
.vo	920	S60 4-DR SEDAN 2.5T AWD AUTO	S60 2.5TAWDA	X	
	70 SERIES	V70 5-DR WAGON 2.5T AWD AUTO		x 🐘	
	*	XC70 5-DR WAGON 2.5T AWD AUTO	XC70 2.5TAWD	8 x	
	*				
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		SUPERLIFO™ - NEW ITEMS LIST		<b></b>		IRS MOTOR VEHICLE INDUSTRY			
		SUPERLIFO™ - NEW ITEMS LIST FOR CALENDAR YEAR 2002 DEALE	RS	₩		(DECEMBER, 2002 CALENDAR YEAR)		PAGE 8 OF 14	
			MODEL	<b>**</b>	8		COMMENT		
MAKE	MODEL	BODY STYLE	CODE	<u>YES</u>	NO S	BODY STYLE	CODE	COMMENTS	
		NEW LIGHT DUTY TRUCKS			3	NEW LIGHT DUTY TRUCKS	<del></del>		
					8				
ACURA	<b></b> MDX	4-DR 4WD W/DVD AUTO	YD187	∭ ×	3				
		4-DR 4WD W/DVD/NAV AUTO	YD189	∭ ×					
					8				
	S SENDER OUR		8 4BK76	₩.	3	A DO SAID COORT LITH ITV OV	Direc		
BUICK	RENDEZVOUS		***************************************	₩ ×	3	4-DR 2WD SPORT UTILITY CXL	DIFSC		
4		<mark>.</mark> Makili			3				
CADILLAC	ESCALADE	4-DR SPORT UTILITY ESV	6K15906	⋙ x	3				
1 - H.S. (4)					3				
				₩					
CHEVROLET	EXPRESS	1500 CARGO VAN RWD	CG13405	₩ ×				8	
	CARGO VAN	2500 CARGO VAN RWD	CG23405	<b>₩</b> ×				8	
	CARGO VAN	3500 CARGO VAN	CG33405	₩×			***		
		1500 CARGO VAN AWD	CH13405 CH23405	₩×	į				
1		2500 CARGO VAN AWD	CG13405 YF7	₩ ×			***		
٠,		3500 CARGO VAN YF7 UPFITTER RWD	CG23405 YF7	₩Ÿ	3		₩ :		
		2500 CARGO VAN YF7 UPFITTER RWD 3500 CARGO VAN YF7 UPFITTER	©CG23405 1F7 ©CG33405 YF7	₩ ×	3				
Ì	*	3500 CARGO VAN 1F7 UPFITTER AWD	CH13405 YF7	₩ X	3				
	₩	2500 EXT CARGO VAN RWD	CG23705	<b>₩</b> ŵ					
	**	3500 EXT CARGO VAN	CG23705	₩ŵ	3				
		2500 EXT CARGO VAN YF7 UPFITTER RWD	CG23705 YF7	₩ŵ	3		<b>*</b>		
	· 💥 - 1	3500 EXT CARGO VAN YF7 UPFITTER	CG33705 YF7	₩ŵ			<b>*</b>		
	EXPRESS	CUTAWAY VAN C6Y	CG33503	<b>\$\$</b> ^	х		DIFSC		
	CUTAWAY	CUTAWAY VAN C7A	CG33503 C7A	<b>**</b>	X		DIFSC		
1	₩ VAN	CUTAWAY VAN C7A	CG33803	<b>**</b>	х		DIFSC		
1	**************************************	CUTAWAY VAN C7L	CG33803	<b></b>	х		⊗DIFSC		
<u> </u>		CUTAWAY VAN C7L/C7N	CG33803 C7L	<b>**</b>	Х		DIFSC		
1		CUTAWAY VAN C7L/C7N	CG33903 C7L	***	х		<b>DIFSC</b>		
1	<b>EXPRESS</b>	2500 EXT PASSENGER VAN	©CG23706	<b>₩</b> x			*		
	# PASSENGER	3500 EXT PASSENGER VAN	©CG33706	<b>₩</b> x					
1	₩ VAN	1500 2WD PASSENGER VAN	©CG13406	<b>₩</b> x					
1	*	2500 PASSENGER VAN	©CG23406	<b>₩</b> x					
1	*	3500 PASSENGER VAN	©CG33406	₩ ×					
1	*	1500 PASSENGER VAN AWD	CH13406	<b>₩</b> ×					
	S10 PICKUP	<b>8 .</b>	CS10803	<b>₩</b> ×		2-DR 2WD REG CAB LS	DIFSC		
	SILVERADO	4WD EXT CAB F/S SS	CK15753 8S	<b>₩</b> ×			<b></b>	<b>*</b>	
	TRAILBLZAER	8	CS15806	₩ ×		4-DR 2WD EXT SPORT UTILITY LT	TIMING	02 MODEL 12/21/01 INTRO	
1	W. MENTHER	XX A DD EVT DARRENCED DARE 404	CT15806	<b>₩</b> x	J	4-DR 4WD EXT SPORT UTILITY LT	TIMING	02 MODEL 12/21/01 INTRO	
l .	VENTURE	#4-DR EXT PASSENGER BASE 1SA #4-DR EXT PASSENGER LT ENTERTAINER 1SG	1UM16 1SA	₩.	Х		DIFSC		
	*	4-DR EXT PASSENGER LT ENTERTAINER 1SG	10M16 LTE	<b>₩</b> ×	x		DIFSC		
	<b>※</b>	SEPTIMENT FAGGERGEN EIN OANGO TOF			^		> UIFOC		
}							*		
CHRYSLER	PT CRUISER	4-DR UTILITY GT	PTCX44	₩ x					
	*	**************************************	<b>*</b>	₩ x		4-DR SPORT WAGON DREAM	DIFSC	02 MODEL	
			₩				×	**************************************	
DODGE	DAKOTA	4X2 CLUB CAB R/T 131WB	SAN1X31	<b>₩</b> x			***		
1		4X2 REG CAB R/T 112WB	AN1X61	<b>₩</b> x					
	RAM PICKUP	2WD 1500 QUAD CAB SLT 140	⊗DR1H41	<b>₩</b> x			**		
1		2WD 1500 QUAD CAB SLT 160	<b>⊗DR1H42</b>	<b>₩</b> x					
	<u> </u>	2WD 1500 REG CAB SLT 120		<u></u>		<b>**</b>	<u> </u>	<u> </u>	



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J	<b>•</b>	. 1	•

		SUPERLIFO™ - NEW ITEM		IRS MOTOR VEHICLE INDUSTRY		
		FOR CALENDAR YEAR 2002 I	MODEL €	(DECEMBER, 2002 CALENDAR YEAR)	COMMENT	PAGE 9 OF 14
MAKE	MODEL	BODY STYLE	CODE	YES NO BODY STYLE	CODE	COMMENTS
DODGE	RAM PICKUP	2WD 1500 REG CAB SLT 140	DR1H62	x		
DODGE	WX	2WD 2500 QUAD CAB SLT 139 HD	DR2H41	x x		
		2WD 2500 QUAD CAB SLT 155 HD	DR2H42	x x		
		2WD 2500 QUAD CAB ST 139 HD	©DR2L41	w x		
1		2WD 2500 QUAD CAB ST 155 HD	₩DR2L42	₩ x̂		
		2WD 2500 REG CAB SLT 135 HD	© DR2H62	w x		
1	*	2WD 2500 REG CAB ST 135 HD	DR2L62	<b>2</b> x	DIFSC	
		2WD 3500 QUAD CAB SLT 155 DRW HD	©DR3H42	<b>**</b> x ***	₩DII 60	
	**	2WD 3500 QUAD CAB SLT 155 SRW HD	DR3H41			
	<b>※</b>	2WD 3500 QUAD CAB ST 155 DRW HD	©DR3L42	x x		
	**	2WD 3500 QUAD CAB ST 155 SRW HD	ØDR3L41	x x		
1	**	2WD 3500 REG CAB SLT 135 DRW	©DR3H62	w x		8
}		2WD 3500 REG CAB ST 135 DRW	© DR3L62	X X		
1.		4WD 1500 QUAD CAB SLT 140	₩DR5L02	X X		
1	*	4WD 1500 QUAD CAB SLT 160	© DR6H42	<b>X</b>		
1		4WD 1500 REG CAB SLT 120	₩ DR6H61	x x x x x x x x x x x x	DIFSC	
		4WD 1500 REG CAB SLT 140	DR6H62	x x	**	
	*	4WD 2500 QUAD CAB SLT 139 HD	©DR7H41	x x	**	
		4WD 2500 QUAD CAB SLT 155 HD	DR7H42	<b>x</b>		
1		4WD 2500 QUAD CAB ST 133 HD	200	x x	₩ :	
		34WD 2500 QUAD CAB ST 159 HD	₩ DR7L41 ₩ DR7L42	<b>X</b>		
		4WD 2500 QUAD CAB ST 155 HD	DR7H62	x x		
		4WD 2500 REG CAB ST 135 HD	₩DR7L62	<b>%</b>	DIFSC	
1	<b>*</b>	3500 QUAD CAB SLT 155 DRW HD	₩DR8H42	₩ x ^ 8	S DIFSC	
		4WD 3500 QUAD CAB SLT 155 DRW HD		<b>X</b>		
Ì		**	926	M x		
1	**	WWD 3500 QUAD CAB ST 155 DRW HD	₩DR8L42	X X		
	**	3500 QUAD CAB ST 155 SRW HD 4WD 3500 REG CAB 140 HD	SDR8L41 DR8H62	M x		
1	**	- 600	DR8L62 SLT	<b>x</b>		
1	**	4WD 3500 REG CAB SLT 135 DRW 4WD 3500 REG CAB ST 135 DRW	DR8L62	x x		
1	*	3900 REG CAB 81 133 DRW	W DROLOZ	^ %		
}	*					
FORD	E SERIES		© E24	X E250 SUPER DUTY REG RV VAN	DIFSC	
FURD	∞ E SERIES		S24	X E 250 SUPER DUTY EXT RV VAN	DIFSC	**
l	**		₩E14	X E150 SUPER DUTY RV VAN	DIFSC	
Į.	ESCAPE	4-DR 2WD XLS SPORT 111A	WUO1 SP111	X X X X X X X X X X X X X X X X X X X	WDIF6C	
	<b>**</b>	4-DR 2WD XLS SPORT 211A	8 UO2 SP211	x x		
		4-DR 2WD XLT MIDNIGHT 330A	WUO3 MDN	- <b>6000</b>		
		4-DR 2WD XLT SPORT 330	©UO3 330	x ·		
		#-DR 4WD LTD 600A	₩U94 600A	<b>x</b>		
1		4-DR 4WD XLT MIDNIGHT 430A	<b>UO4 MDN43</b>	x X		
1		4-DR FWD LTD 500A	004 MBN45	ĺ <b>₩</b> x̂		
į.	EXCURSION	4X2 6.8 XLT LIMO 800	₩U40 800	<b>2</b>	DIFSC	
1	889	4X2 WAGON 6.0 EDDIE BAUER 326	₩U44 326	<b>₩</b> x ^ 8	₩ Dir GC	
Ì		4X2 WAGON 6.0 LTD 351	WU42 351	x x	*	
1	*	4X2 WAGON 6.0 XLT PREM 151	₩U40 151	x x		
ı		4X2 WAGON 6.0 XLT SSV 921	₩U40 921	X X X X X X X X X X X X X X X X X X X		
1	*	4X2 WAGON 6.0 XLT VAL 121	₩U40 121	X X	*	
ļ	*	4X2 WAGON EDDIE BAUER 305A	WU44 305A	X X	₩ '	
	**	4X2 WAGON EDDIE BAUER 315A	₩U44 315A	x x	₩	
İ	**	4X2 WAGON EDDIE BAUER 325A	<b>8 U44 325A</b>	x x		
l		4X4 WAGON 6.0 LTD 431	<b>U43 431</b>	x x		
1		4X4 WAGON 6.0 XLT PREM 231	©U41 231	x x	**	
ŀ		4X4 WAGON 6.0 XLT SSV 941	<b>U41 941</b>	x x		
i	*	4X4 WAGON 6.0 XLT VAL 211	<b>U41 211</b>	₩ x		

		SUPERLIFO™ - NEW ITEMS LIST FOR CALENDAR YEAR 2002 DEALERS		IRS MOTOR VEHICLE INDUSTRY			
		TON CALENDAR TEAR 2002 DI	₩ MODEL	(DECEMBER, 2002 CALENDAR YEAR)		PAGE 10 OF 14	
AKE	MODEL	BODY STYLE	CODE	YES NO BODY STYLE	COMMENT	IT	
RD	EXCURSION	4X4 WAGON EDDIE BAUER 405A	U45 405A	x	***		
		4X4 WAGON EDDIE BAUER 415A	WU45 415A	<b>X</b>	* **		
		4X4 WAGON EDDIE BAUER 6.0 416	U45 416	<b>X</b>	***		
	EXPEDITION	4-DR 2WD EDDIE BAUER 300A	© U17 300A	2006 6000	* **		
	988	4-DR 2WD EDDIE BAUER 310A	₩U17 310A	x x	∭DIFSC ∭		
	**	4-DR 2WD XLT POPULAR 110A	200	₩ 0			
		4-DR 2WD XLT POPULAR 130A	WU15 110A	X			
		4-DR 2WD XLT PREMIUM 120A	₩U15 130A	X X X X X X X X X X X X X X			
		4-DR 2WD XLT PREMIUM 140A	₩U15 120A	X			
	**	4-DR 2WD XLT SSV 910	W15 140A	X	<b>***</b>		
		4-DR 2WD XLT SSV 910	₩U15 910	X			
		4-DR 2WD XLT VALUE 100A	₩U15 920	X	* *		
		- 600	₩U15 100A	X	<b>*</b> **		
		4-DR 4WD EDDIE BAUER 400A	U18 400A	X X			
		4-DR 4WD XLT FX4 240A	₩U16 240A	X X			
	**	4-DR 4WD XLT POPULAR 210A	<b>WU16 210A</b>	<b>X</b>			
		4-DR 4WD XLT POPULAR 230A	<b>₩U16 230A</b>	<b>X</b>			
	*	4-DR 4WD XLT PREMIUM 220A	<b>∭U16 220A</b>	<b>X</b>			
		4-DR 4WD XLT PREMIUM 250A	<b>₩U16 250A</b>	<b>X</b> X			
		4-DR 4WD XLT SSV 930	∭U16 930	<b>X</b>			
	998 ×	4-DR 4WD XLT VALUE 200A	<b>⊗U16 200A</b>	<b>X</b>	₩DIFSC ₩		
	EXPLORER	4-DR WAGON 2WD EDDIE BAUER 155A	₩U64 155	<b>X</b>	<b>*******</b>		
	*	4-DR WAGON 2WD LTD 165A	<b>₩U65 165</b>	<b>X</b> X	- X - X		
		4-DR WAGON 2WD NBX 140A	<b>∭U63 140</b>	<b>※</b> x	* *		
	₩	4-DR WAGON 2WD NBX 145A	<b>⊗U63 145</b>	<b>**</b> X ***			
	*	4-DR WAGON 2WD XLS SPORT 110A	₩U62 110	<b>X</b> X			
		4-DR WAGON 2WD XLT 125A	₩U63 125	<b>X</b>			
	*	4-DR WAGON 2WD XLT SPORT 130A	₩U63 130	<b>X</b>			
		4-DR WAGON 2WD XLT SPORT 135A	₩U63 135	<b>※</b> x			
		4-DR WAGON 4WD EDDIE BAUER 255A	₩U74 255	<b>**</b>			
	**	4-DR WAGON 4WD LTD 265A	<b>U75 265</b>	<b>※</b> x			
	₩	4-DR WAGON 4WD NBX 240A	<b>₩U73 240</b>	<b>₩ x</b> .			
		4-DR WAGON 4WD NBX 245A	₩U73 245	<b>X</b> X			
	**	4-DR WAGON 4WD XLS SPORT 210A	<b>₩U72 210</b>	<b>₩</b> x	- X X		
	*	4-DR WAGON 4WD XLT 225A	<b>⊗</b> U73 225	<b>**</b> x **			
		4-DR WAGON 4WD XLT 235A	₩U73 235	<b>₩</b> x			
		4-DR WAGON 4WD XLT SPORT 230A	<b>⊗</b> U73 230	<b>***</b> x ***			
		4-DR WAGON AWD EDDIE BUER 350A	<b>U84 350</b>	<b>x</b>			
		4-DR WAGON AWD EDDIE BAUER 355A	<b>⊗U84 355</b>	<b>x</b> x			
		#-DR WAGON AWD LTD 360A	<b>⊗U85 360</b>	x x x x x x x x x x x x x x x x x x x			
			<b>⊗U85 365</b>	X			
	**	4-DR WAGON AWD XLS 300A	<b>₩U82 300</b>	₩ x			
		4-DR WAGON AWD XLS SPORT 310A	<b>⊗U82 310</b>	X			
	<b>*</b>	#-DR WAGON AWD XLT 320A	<b>⊗U83 320</b>	x x	₩. ₩		
	₩	4-DR WAGON AWD XLT 325A	₩U83 325	X X			
		4-DR WAGON AWD XLT SPORT 330A	<b>⊗U83 330</b>	Ŵ x .	DIFSC		
		4-DR WAGON AWD XLT SPORT 335A	₩U83 335	x x			
			₩U62 100A	X 4-DR WAGON 2WD XLS 100A	® <sub>DIFO</sub> ⊗		
	**		WU72 200A	X 4-DR WAGON 2WD XLS 200A	DIFSC		
	EXPLORER	4X2 WAGON SPORT TRAC XLS 110A	<b>U67 110A</b>	X X X	DIFSC		
	SPORT	4X2 WAGON SPORT XLS 110A	<b>U60 110A</b>	x x			
	₩	4X4 WAGON SPORT TRAC XLS 210A	SU77 VAL	x x			
	**	4X4 WAGON SPORT XLS 210A	070 210A	x x			
	SPORT		8	· · · · · · · · · · · · · · · · · · ·			
	**						

		SUPERLIFO - NEW ITEMS LI		98		·	
		FOR CALENDAR YEAR 2002 DEA	LERS &	(DECEMBER, 2002 CALENDAR YEAR)		PAGE 11 OF 14	
			MODEL		COMMENT		
MAKE	MODEL	BODY STYLE	CODE	YES NO BODY STYLE	CODE	COMMENTS	
FORD	F150 PICKUP		₩07	X 4X2 SUPERCREW CAB S/S HARLEY DAVIDSON	TIMING	02 MODEL 10/1/01 INTRO	
rokb	1 100 1 101101	4X2 SUPERCAB F/S KING RANCH SWB	XO7 KR	X			
<b> </b>		4X4 SUPERCAB F/S KING RANCH SWB	X08 KR	x			
l	RANGER	2WD SUPERCAB EDGE 126WB 472	®R14 472	886 - 2000	DIFSC		
<b>₩</b>		2WD SUPERCAB EDGE 126WB 372A	®R14 372A	x			
		SAWD 4-DR SUPERCAB EDGE 126WB 354A	©R44 E354A	x //	DIFSC		
\ \		<b>4WD REG CAB XL 118WB 309A</b>	R11 XL309A	X 🖔	DIFSC		
\		307A SUPERCAB XL 126WB 307A	R15 XL307A	X (()	DIFSC		
l				X	DIFSC		
<b>l</b> ⊗		MAWD SUPERCAB XLT 126WB 493 (REG)	R45 XLT493	x :::	REG		
l		₩ AWD SUPERCAB XLT VALUE 496	⊗R15 496	X	DIFSC		
l			- W				
1 %	•						
GMC	ENVOY XL	2WD 4-DR SLE	TS15806 SLE	X .			
		2WD 4-DR SLT	TS15806 SLT	X X X X X X X X X X X X			
]		4WD 4-DR SLE	TT15806 SLE	X			
] 8		4WD 4-DR SLT	TT15806 SLT	X			
1 %	SAVANA	1500 CARGO VAN RWD	TG13405	X			
1 8	CARGO VAN	2500 CARGO VAN RWD	TG23405	X .			
1 8		3500 CARGO VAN	TG33405 TH13405	X	3		
		1500 CARGO VAN AWD	998	X X			
		2500 CARGO VAN AWD 1500 CARGO VAN YF7 UPFITTER RWD	© TH23405 © TG13405 YF7	x x			
8		2500 CARGO VAN YF7 UPFITTER RWD	TG23405 YF7	x x			
1 8		3500 CARGO VAN YF7 UPFITTER KWD	TG33405 YF7	x x			
1 8		1500 CARGO VAN YF7 UPFITTER AWD	TH13405 YF7	x x	8		
1 8	ĝ.	2500 EXT CARGO VAN	TG23705	X X			
		3500 EXT CARGO VAN	<b>TG33705</b>	x			
1 8	*	2500 EXT CARGO VAN YF7	<b>TG23705 YF7</b>	<b>8</b> x			
		3500 EXT CARGO VAN YF7 UPFITTER	TG33705 YF7	<b>X</b> x			
1 8	SAVANA	CUTAWAY VAN C6Y	<b>⊗TG33503</b>	X	DIFSC		
1 8	CUTAWAY	CUTAWAY VAN C7A	∰TG33503 C7A	X X X X	DIFSC		
1 8	VAN	CUTWAY VAN C7A	∰TG33803	X	DIFSC		
1 3	*	CUTAWAY VAN C7L	∰TG33503 C7L	X	DIFSC		
1 8	8	CUTAWAY VAN C7L	₩TG33803 C7L	X	DIFSC		
	8	⊗CUTAWAY VAN C7L	<b>⊗TG33903</b>	X	§DIFSC	₩	
	SAVANA	EXT PASSENGER VAN	₩TG23705	🗱 X 💮 💮	*		
	PASSENGER	EXT PASSENGER VAN	∰TG33706	x x x x	8		
	<b>⊗ VAN</b>		∭TG13406	<b>X</b> X	8	*	
	*	PASSENGER VAN	<b>⊗TG23406</b>	X	8		
	*	PASSENGER VAN	₩ TG33406	X	8		
	*	PASSENGER VAN	₩TH13406	X	<b>8</b> ·		
	SIERRA HD	2WD 2500 REG CAB HD WORK TRK PKG	**TC25903 WTH		DIFSC		
	<b>※</b>	4WD 2500 REG CAB HD WORK TRK PKG			DIFSC		
1	SIERRA	2WD 1500 EXT CAB WORK TRK PKG	TC15753 WT	X X	DIFSC		
	*	2WD 1500 REG CAB WORK TRK PKG	TC15903 WT	3333	DIFSC		
1		2WD 1500 REG CAB WORK TRK PKG SLE 2WD 2500 REG CAB WORK TRK PKG	TC15703 WTSI	X X	DIFSC DIFSC		
		2WD 2500 REG CAB WORK TRK PRG 2WD 3500 CREW CAB STANDARD	⊗ TG25903 W1	x x	OIFSC OIFSC		
		4WD 1500 REG CAB WORK TRK PKG	© TK15903 WT	x x	DIFSC		
	SONOMA	W THE LOUISE ONE WORK THE THE	₩TS10803	X 2WD REG CAB SL	DIFSC		
	30110mA		TS10803	X ZWD REG CAB SLS	DIFSC		
}	*		8	<b>***</b>	8 <del>-</del>		
(	*		**		8		
HONDA	ELEMENT	2WD 5-DR DX 5-SP	<b>⊗YH172</b>	x	TIMING	03 MODEL 12/19/02 INTRO	
1	₩	2WD 5-DR DX AUTO	XH182	X	TIMING	03 MODEL 12/19/02 INTRO	

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HONDA ELI	ODEL LEMENT  LOT  .  UMMER  SCENDER	FOR CALENDAR YEAR 2002 D BODY STYLE  ZWD 5-DR EX 5-SP ZWD 5-DR EX AUTO 4WD 5-DR DX AUTO 4WD 5-DR EX AUTO 4WD 4-DR EX AUTO 4WD 4-DR EX-L AUTO W/LTHR 4WD 4-DR EX-L AUTO W/LTHR/DVD 4WD 4-DR EX-L AUTO W/LTHR/DVD 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO  H2 4-DR 4WD  ZWD 4-DR AUTO 4WD 4-DR AUTO 4WD 4-DR AUTO	MODEL CODE  YH175 YH185 YH185 YH282 YH285 YF184 YF185 YF186 YF187 YF181  HMCO HMCS N25706  H46 N46	x x x x x	× × × ×	(DECEMBER, 2002 CALENDAR YEAR)  BODY STYLE  H1 4-DR 4WD OPEN TOP  H1 4-DR 4WD	200	NG NG NG	PAGE 12 OF 14  COMMENTS  03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO
HONDA ELI	LEMENT . UMMER	2WD 5-DR EX 5-SP 2WD 5-DR EX AUTO 4WD 5-DR DX AUTO 4WD 5-DR EX AUTO 4WD 4-DR EX AUTO 4WD 4-DR EX-L AUTO W/LTHR 4WD 4-DR EX-L AUTO W/LTHR/DVD 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO 4WD 4-DR LX AUTO 4WD 4-DR LX AUTO	CODE  YH175 YH185 YH282 YH285 YF184 YF185 YF186 YF187 YF181  HMCO HMCS N25706	x x x x x	× × × ×	H1 4-DR 4WD OPEN TOP	TIMII TIMII TIMII TIMII	ODE NG NG NG NG	03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO
PIL HU	LOT . UMMER SCENDER	2WD 5-DR EX AUTO 4WD 5-DR DX AUTO 4WD 5-DR EX AUTO 4WD 4-DR EX AUTO 4WD 4-DR EX-L AUTO W/LTHR 4WD 4-DR EX-L AUTO W/LTHR/DVD 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO  H2 4-DR 4WD  2WD 4-DR AUTO	YH185 YH282 YH285 YF184 YF185 YF186 YF187 YF181  HMCO HMCS N25706	x x x x x	X X X		TIMII TIMII TIMII TIMII	NG NG NG NG	03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO
HU ISUZU AS	UMMER SCENDER	4WD 5-DR DX AUTO 4WD 5-DR EX AUTO 4WD 4-DR EX AUTO 4WD 4-DR EX-L AUTO W/LTHR 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO  H2 4-DR 4WD  ZWD 4-DR AUTO	YH185 YH282 YH285 YF184 YF185 YF186 YF187 YF181  HMCO HMCS N25706	x x x x x	X X X		TIMII TIMII TIMII DIFS	NG NG NG	03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO
HU ISUZU AS	UMMER SCENDER	4WD 5-DR DX AUTO 4WD 5-DR EX AUTO 4WD 4-DR EX AUTO 4WD 4-DR EX-L AUTO W/LTHR 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO  H2 4-DR 4WD  ZWD 4-DR AUTO	YH282 YH285 YF184 YF185 YF186 YF187 YF181 HMCO HMCS N25706	X X X X X	××		TIMII TIMII DIFS	NG NG	03 MODEL 12/19/02 INTRO 03 MODEL 12/19/02 INTRO
HU ISUZU AS	UMMER SCENDER	4WD 5-DR EX AUTO 4WD 4-DR EX AUTO 4WD 4-DR EX-L AUTO W/LTHR 4WD 4-DR EX-L AUTO W/LTHR/DVD 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO  H2 4-DR 4WD  2WD 4-DR AUTO	YH285 YF184 YF185 YF186 YF187 YF181 HMCO HMCS N25706	x x x x x	x		TIMII	NG	03 MODEL 12/19/02 INTRO
HU ISUZU AS	UMMER SCENDER	4WD 4-DR EX AUTO 4WD 4-DR EX-L AUTO W/LTHR 4WD 4-DR EX-L AUTO W/LTHR/DVD 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO  H2 4-DR 4WD  ZWD 4-DR AUTO	YF184 YF185 YF186 YF187 YF181 HMCO HMCS N25706	x x x x x			DIFS		<b>.</b>
HU ISUZU AS	UMMER SCENDER	4WD 4-DR EX-L AUTO W/LTHR 4WD 4-DR EX-L AUTO W/LTHR/DVD 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO  H2 4-DR 4WD  2WD 4-DR AUTO	YF185 YF186 YF187 YF181 HMCO HMCS N25706	x x x x	ı		DIFS	cc	
HU ISUZU AS	SCENDER	4WD 4-DR EX-L AUTO W/LTHR/DVD 4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO  H2 4-DR 4WD  2WD 4-DR AUTO	YF186 YF187 YF181 HMCO HMCS N25706	X X X X	ı		DIFS	cc	
HU ISUZU AS	SCENDER	4WD 4-DR EX-L AUTO W/LTHR/NAV 4WD 4-DR LX AUTO H2 4-DR 4WD 2WD 4-DR AUTO	YF187 YF181 HMCO HMCS N25706	X X X X	ı		DIFS	cc	
HU ISUZU AS	SCENDER	4WD 4-DR LX AUTO H2 4-DR 4WD 2WD 4-DR AUTO	YF181  HMCO HMCS N25706	X X X X	ı		DIFS	cc	
HU ISUZU AS	SCENDER	2WD 4-DR AUTO	HMCS N25706 H46	X X	ı		DIFS	c	
ISUZU AS	SCENDER	2WD 4-DR AUTO	HMCS N25706 H46	X X	ı			c c	
		2WD 4-DR AUTO	N25706 H46	X	ı			c	
		2WD 4-DR AUTO	H46				DIFO		
		X	200					8	55
		X	200		***				*
		X	200		5555			8	*
		4WD 4-DR AUTO	≫N46		X 💥		<b>**</b>	🖇	<b></b>
			***	365066	x 🔉		TIMIT		03 MODEL 10/15/02 INTRO
			**		^ \		<b>ETIMIT</b>	NG S	03 MODEL 10/15/02 INTRO
		8			- 8		*	8	
JEEP <b>&amp; LIB</b>	BERTY 🛞	4-DR 2WD RENEGADE	<b>⊗KJTM74</b>	<b>⋙</b> ×	- 33		**		*
*	*	4-DR 4WD RENEGADE	<b>∭KJJM74</b>	<b>₩</b> x	- 88		**	*	
- ⊗ WP	RANGLER 🛞	WRANGLER RUBICON	<b>⊗TJJS77</b>	₩ x	- 88			8	
	*	i.			X			*	
\$			*	***					
KIA 🐰 SO	ORENTO 🛞	2WD 4-DR EX AUTO	<b></b> 72242	<b>₩</b> x	- 88			*	8
***	*	2WD 4-DR LX AUTO	<b>⊗72222</b>	<b>⋙</b> x	- 88		*		
***	*	4WD 4-DR EX AUTO	<b>※72442</b>	<b>⋙</b> ×	***		*	***	
		4WD 4-DR LX AUTO	72422	×				0.0.0	
LAND ROVER/ LA	AND ROVER	4-DR UTILITY HSE	80116						
935	SCOVERY	•	SDHS	<b>₩</b> x			₩	*	
NANGE KOVEK W DI	JOCOVEKI S	4-DR UTILITY'S	SDSD		X ∭		<b>⊗DIFS</b> (	c 🛞	\$
	*	4-DR UTILITY SE	<b>⊗SDSE</b>		x ∭		₩ DIFS	c 🎇	
<b>**</b>	8	2-DR UTILITY SE	SE 2DR	72200	x 💥		<b></b>	S 🐉	
₩ KAI	NGE ROVER	4WD 4.4 HSE	<b>⊗L322</b>	<b>₩</b> X			888	- 8	
	8								
LEXUS GX	X470	4-DR 4WD SPORT UTILITY	<b></b>	₩	- 2		*		
LLAUG SA	A4.0	THE TWO SPORT OTILITY	9700	<b>₩</b> x	- 88				
LINCOLN SAV	VIATOR (	4-DR 2WD LUXURY 100A	<b>⊗</b> U68	₩ x			₩.		
*	*	4-DR 2WD PREMIUM 110A	<b>⊗U68 PREM</b>	₩ x			₩	- 8	
		§4-DR AWD LUXURY 300A	<b>⊗∪88</b>	<b>⋙</b> ×					
₩		4-DR AWD PREMIUM 210A	<b></b> ₩U78	₩ x	- 33				X 8
∭ NA	AVIGATOR 🛞	4-DR 2WD LUXURY SUV 100A	₩U27 LUX	₩ x	- 88		*	8	
₩	*	4-DR 2WD PREMIUM SUV 110A	<b>©U27 PREM</b>	₩ x			**	8	
***		4-DR 2WD ULTIMATE SUV 120A	₩U27 ULT	₩ x			**	8	
<b>**</b>	*	4-DR 4WD LUXURY SUV 200A	₩U28 LUX	₩x			*		
	8	4-DR 4WD PREMIUM SUV 210A	₩U28 PREM	⋙ x̂	<b>**</b>		**		
		4-DR 4WD ULTIMATE SUV 220A	₩U28 ULT	<b>₩</b> x			*	*	
			**						<b>[</b>
333	RUCK	4V2 2 DB 02200 OAD CLUG OF 5 DD	<b></b>		<b>***</b>			***	
macoa 8 1 K	NUCK S	4X2 2-DR B2300 CAB PLUS SE 5-SP 4X2 4-DR B3000 CAB PLUS SE 5-SP	823C 2P 8304 2P	₩X	- 1		*	***	

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	**	SUPERLIFO™ - NEW ITEMS LIST			IRS MOTOR VEHICLE INDUSTRY			
•		FOR CALENDAR YEAR 2002 DE		<b></b>	(DECEMBER, 2002 CALENDAR YEAR)		PAGE 13 OF 14	
MAKE	MODEL	BODY STYLE	MODEL CODE	YES NO	BODY STYLE	COMMENT	COMMENTS	
******	TRUCK	4X2 4-DR B3000 CAB PLUS SE AUTO	B304 2A	×		OP .		
MAZDA	- 300	4X4 2-DR B4000 CAB PLUS SE 5-SP	8400 XP	<b>₩ x ^</b>			₿ I	
		4X4 2-DR B4000 CAB PLUS SE AUTO	8400 XA	<b>⋙</b> `x		<b>⊗</b> оР	<b>₿</b>	
	- 8	4X4 B4000 CAB PLUS 5-SP	®B40C XP	<b>⋙</b> x			<b> </b>	
		4X4 B4000 CAB PLUS AUTO	B40C XA	<b>₩</b> x			§ 1	
	- XX		**				₿	
MERCEDES	∭ G CLASS	G500 4-DR SPORT UTILITY AWD	G500	<b>₩</b> ×		TIMING	02 MODEL 1/8/02 INTRO	
BENZ	<b>*</b>	G55 AMG 4-DR UTILITY	G55 AMG	<b>₩</b> X			8 I	
	∰ M CLASS	ML350 4-DR SPORT UTILITY	ML350	<b>₩</b> ×	×		<b>8</b>	
			ML55 AMG	×	ML55 AMG 4-DR SPORT UTILITY 4WD	DIFSC		
MEDGUAY	MOUNTAINEER	4-DR WAGON 2WD CONV 4.6L 105A	U66 105A	×				
MERCURY	233	34-DR WAGON 2WD CONV 4.8L 103A 4-DR WAGON 2WD LUX 4.0L 110A	U66 110A	₩û				
ļ.		4-DR WAGON 2WD LUX 4.6L 115A	₩U66 115A	<b></b>			<b>*</b>	
į	*	4-DR WAGON 2WD PREM 4.0L 120A	₩U68 120A	₩ û			<b>%</b> 1	
<b>\</b>		# 4-DR WAGON 2WD PREM 4.6L 125A	U66 125A	₩ŵ		- ∰ :	8 I	
[		4-DR WAGON AWD CONV 4.6L 305A	U86 305A	∭ûx			₩	
		4-DR WAGON AWD LUX 4.0L 310A	SU86 310A	₩û				
		4-DR WAGON AWD LUX 4.6L 315A	₩U86 315A	<b>₩</b> x̂			8	
		4-DR WAGON AWD PREM 4.0L 320A	₩U86 320A	<b>₩</b> x̂			8 I	
Ì		4-DR WAGON AWD PREM 4.6L 325A	₩U86 325A	<b>₩</b> x			<b>8</b> 1	
<b>]</b>		751 17.0517.11517.15152.1	8 33 323 .					
	MONTERO	4-DR 20TH ANNIVERSARY EDITION		₩ x				
MITSUBISHI	OUTLANDER	#DR 2WD LS	OT45-B	<b>⋙</b> x̂			8 I	
	S OUTLANDER	4-DR 2WD XLS	Ø0145-K	₩ x̂			8 I	
1	**	4-DR AWD LS	OT45-G	₩ x̂			\$ I	
1	- 88	4-DR AWD XLS	OT45-P	<b>₩</b> x			8 I	
		TON AND ALC						
NISSAN	FRONTIER PU	4WD CC SC VALUE ED AUTO LWB	8391	₩ x				
	*	34WD CC SC VALUE ED AUTO SWB	<b></b> 6391	>>> ×			₩	
ł		### 4WD KC SC VALUE ED 5-SP	<b>395</b>	<b>⋙</b> ×				
1	*	34WD KC SC VALUE ED AUTO	<b>%4391</b>	<b>⋙</b> ×		₩ :	₩	
1	MURANO	4-DR 2WD SE	<b>31731</b>	<b>⋙</b> ×			<b>₩</b>	
i	**	♣DR 2WD SL	<b>31741</b>	<b>⋙</b> ×		₩ :		
1		4-DR AWD SE	<b>※1771</b>	⋙×		<b>*</b>		
		4-DR AWD SL	<b>※1781</b>	<b>⋙</b> x				
PONTIAC	MONTANA	4-DR MINIVAN EXT WB W/1SV	2UM16 15V	₩x				
l' Gillian	<b>*******</b>							
	8 asver	CAYENNE S	CAY S	<b>***</b> .		Spires		
PORSCHE	CAYENNE	565		X X		DIFSC		
1		CAYENNE TURBO	CAY T	· ** * * * * * * * * * * * * * * * * *		DIFSC		
1								
SATURN	VUE	4-DR 2WD SPORT UTILITY V8 AUTO	ZLR26	₩×				
1	· ·							
	**	<b>*</b>	₩	<b></b>		*		
SUBARU	BAJA	4-DR SPORT UTILITY AWD 5-SP	<b>⊗PA</b>	₩X		<b>*</b>		
1		4-DR SPORT UTILITY AWD AUTO	₩PB	<b>₩</b> ×		<b>⊗OP</b>		
1	FORESTER	4-DR X AWD 5-SP	⊗CA	₩ ×		DIFSC		
1	₩	4-DR X AWD AUTO	<b>ЖСВ</b>	×		DIFSC		
	*	4-DR XS AWD 5-SP	©CC	× ×		DIFSC		
1	*	4-DR XS AWD AUTO	©CD	S S		DIFSC		
1	. 👹	4-DR XS W/PREM PKG 5-SP	CE CF	×		DIFSC		
		4-DR XS W/PREM PKG AUTO	<u> </u>	2688 ^	<i>-</i>	00 DIFOC	<del></del>	

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		SUPERLIFO™ - NEW ITEMS LIST FOR CALENDAR YEAR 2002 DEALERS		IRS MOTOR VEHICLE INDUSTRY (DECEMBER, 2002 CALENDAR YEAR)			PAGE 14 OF 14
MAKE	MODEL	BODY STYLE	MODEL CODE	YES NO	BODY STYLE	COMMENT	COMMENTS
SUBARU	FORESTER	4-DR XS W/PREM PKG/LTH AUTO	cg	x		DIFSC	<u></u>
suzuki	GRAND VITARA		LJN86T3	x	4-DR 4WD HARD TOP 5-SP	DIFSC	6TH DIGIT CODE CHANGE
	XL-7	2WD TOURING AUTO W/3RD ROW 2WD TOURING 5-SP W/3RD ROW	LJN89T3 LVR82F LVR81F	X X	4-DR 4WD HARD TOP AUTO	DIFSC TIMING TIMING	6TH DIGIT CODE CHANGE 03 MODEL 11/1/02 INTRO
		4WD TOURING 5-SP W/3RD ROW 4WD TOURING AUTO W/3RD ROW	LWR81T LWR82T	X X		TIMING	03 MODEL 11/1/02 INTRO 03 MODEL 11/1/02 INTRO 03 MODEL 11/1/02 INTRO
тоуота	4RUNNER	2WD 4-DR LTD V6 2WD.4-DR SPORT V6 2WD 4-DR SPORT V8	8648 8646 8676	<i>22</i> 2		DIFSC DIFSC	
		2WD 4-DR SR5 V6 2WD 4-DR SR5 V8 2WD 4-DR V8 LTD 4WD 4-DR LTD V6	8642 8672 8678 8668	x x x x		DIFSC	
		4WD 4-DR SPORT V6 4WD 4-DR SPORT V8 4WD 4-DR SR5 V6	8666 8686 8664	x x x		DIFSC DIFSC DIFSC	
	TUNDRA	4WD 4-DR SR5 V8 4WD 4-DR V8 LTD 2WD ACCESS CAB LTD SS V8 AUTO 2WD ACCESS CAB SS SR5 V8 AUTO 4WD ACCESS CAB LTD SS V8 AUTO 4WD ACCESS CAB SS SR5 V8 AUTO	8682 8688 7736 7726 7836 7826	X X X X X X			03 MODEL 1/27/03 INTEO
VOLVO	90 SERIES	XC90 T6 AUTO W/SR/AWD XC90 2.5T AUTO AWD	XC90 T6 ASRAWD XC90 2.5TA XC90 2.6TAFWD	§X §	XC90 2.5T AUTO FWD		Stormobile using MIKO

## #4. IRS RELAXES RULES FOR SOME CHANGES WITHIN THE IPIC LIFO METHOD. In LIFO

Update #5 (December 2002 LIFO Lookout), we discussed the problematic language that appears in Revenue Procedure 2002-9. This language (referred to as the "5-year prior change scope limitation,") prevents a taxpayer from being eligible to make an automatic change in accounting method if certain LIFO changes had been made within the past 5 years. This prior discussion involved auto dealers using LIFO for used vehicle inventories who may have changed to the Alternative Used Vehicle Method in a recent year.

Section 4.02(6) of Revenue Procedure 2002-9 includes the 5-year prior change scope limitation. It states that the automatic consent procedures may not be used if the taxpayer, within the last 5 taxable years—including the year of change—has made a change in the same method of accounting (with or without obtaining the Commissioner's consent) or has applied to change the same method of accounting without effecting the change.

More recently, in Revenue Procedure 2003-45, the IRS has relaxed this limitation for certain LIFO taxpayers who are using the Bureau of Labor Statistics/IPIC Method who find themselves required to make certain changes in their LIFO procedures. These relaxed rules will apply only in circumstances involving (1) changes in single miscellaneous goods IPIC pools and/or (2) changes in representative months for IPIC purposes.

Changes in single miscellaneous goods IPIC pools. IPIC taxpayers are required every three years to re-evaluate their compliance with various 5% IPIC pooling requirements for miscellaneous items. Rev. Proc. 2003-45 waives the 5-year prior change scope limitation in Rev. Proc. 2002-9 (thus allowing an automatic change) for these IPIC taxpayers if they are required to make necessary changes in the composition of their miscellaneous items pool.

The Service said it believed that the 5-year prior change scope limitation in Section 4.02(6) of Rev. Proc. 2002-9 should not apply to prevent IPIC LIFO taxpayers from using the automatic consent procedures to obtain the Commissioner's consent to make the periodic pool changes required to comply with the 5% rules under Reg. Secs. 1.472-8(b)(4) and -8(c)(2).

Changes in representative month for IPIC purposes. The other situation in which the 5-year prior change scope limitation will be waived is where the IPIC taxpayer is required to change its representative month because the taxpayer has changed its taxable year. This change in taxable year may be a change made voluntarily by the taxpayer. Or, in other cases, a change in taxable year may be required by the enactment of a new Code Section or the finalization of a regulation. If the change in representative month for IPIC purposes is necessitated by a change in the taxpayer's taxable year, the 5-year prior change scope limitation in Rev. Proc. 2002-9 will not apply.

Generally, these new rules will be effective for taxable years ending on or after Dec. 31, 2002.

The De Filipps' LIFO Lookout newsletter is a quarterly publication of LIFO News, Views and Ideas by Willard J. De Filipps, CPA, P.C., 317 West Prospect Avenue, Mt. Prospect, IL 60056. It is intended to provide accurate, general information on LIFO matters and it should not be construed as offering accounting or legal advice or accounting or legal opinion on any specific facts or circumstances. The contents are intended for general information purposes only. Readers should consult their certified public accountant, attorney and/or other competent advisors to discuss their own situations and specific LIFO questions. Mechanical or electronic reproduction or photocopying is prohibited without permission of the publisher. Annual subscription: \$395. Back issues available for \$70 each. Not assignable without consent. Any quoted material must be attributed to De Filipps LIFO Lookout published by Willard J. De Filipps, CPA, P.C. Editorial comments and article suggestions are welcome and should be directed to Willard J. De Filipps at (847) 577-3977; FAX (847) 577-1073. INTERNET: http://www.defilipps.com. © Copyright 2003 Willard J. De Filipps.

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